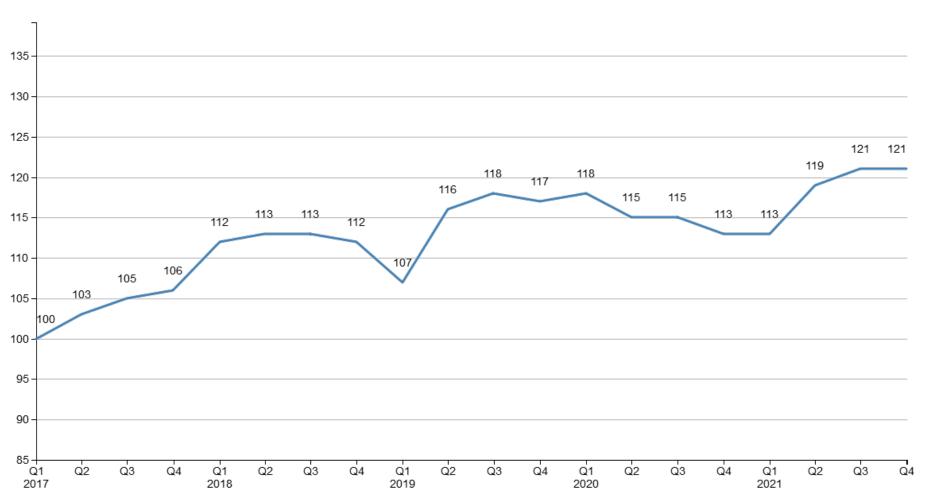


BOSTON ANNUAL SALES SUMMARY 2021

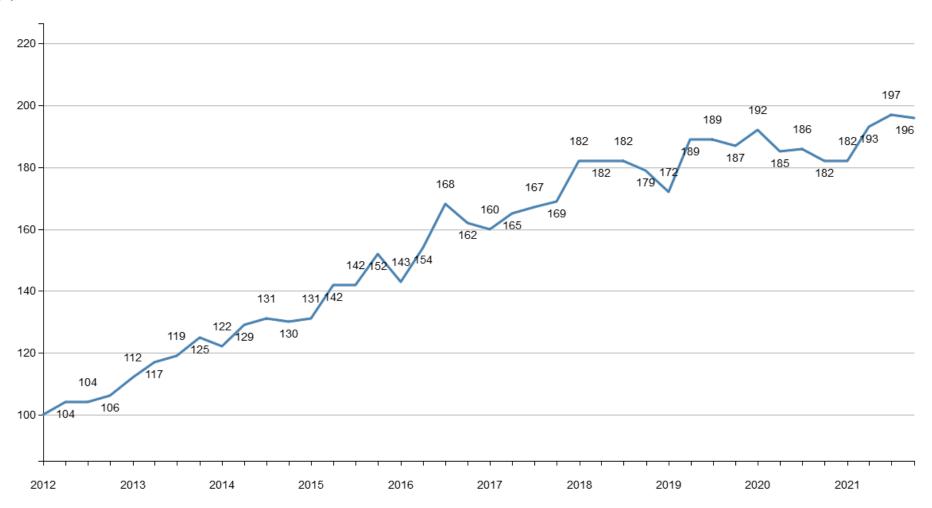
LINK

Citywide Five Year Price Index (Appreciation Rate)



LINK

Citywide
Ten Year Price Index
(Appreciation Rate)



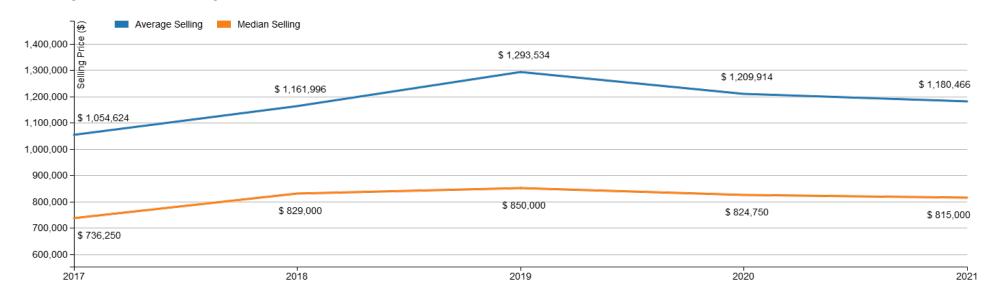


Citywide

Annual Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	3,280	1	\$1,054,624	-	\$736,250	-	\$880	-	\$830	1	49
2018	3,505	7%	\$1,161,996	10%	\$829,000	13%	\$974	11%	\$924	11%	55
2019	3,257	-7%	\$1,293,534	11%	\$850,000	3%	\$1,016	4%	\$914	-1%	65
2020	2,860	-12%	\$1,209,914	-6%	\$824,750	-3%	\$990	-3%	\$894	-2%	73
2021	4,281	50%	\$1,180,466	-2%	\$815,000	-1%	\$990	0%	\$904	1%	80





Annual Sales By Area 2021

Area	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
Luxe	755	85%	\$2,048,793	-21%	\$1,397,900	-23%	\$1,436	-12%	\$1,346	-13%	114
Back Bay	445	33%	\$2,344,866	-7%	\$1,280,000	-9%	\$1,394	-4%	\$1,200	0%	102
Beacon Hill	210	36%	\$1,405,083	-9%	\$880,000	-9%	\$1,208	-2%	\$1,161	-1%	82
Charlestown	394	19%	\$853,944	4%	\$747,500	-4%	\$768	1%	\$764	1%	59
East Boston	696	147%	\$696,154	21%	\$639,950	14%	\$751	29%	\$712	20%	122
Fenway	182	109%	\$808,951	3%	\$644,500	-6%	\$1,002	2%	\$972	1%	77
Midtown	144	45%	\$1,726,930	10%	\$1,300,000	4%	\$1,144	6%	\$1,087	0%	139
North End	107	20%	\$762,052	7%	\$670,000	5%	\$896	-3%	\$892	-3%	89
Seaport	254	9%	\$2,049,041	21%	\$1,496,200	10%	\$1,536	4%	\$1,579	1%	106
South Boston	894	44%	\$824,417	5%	\$765,000	5%	\$773	2%	\$763	2%	83
South End	735	55%	\$1,228,889	-4%	\$968,900	-10%	\$1,097	4%	\$1,081	2%	66
Waterfront	163	37%	\$1,323,890	5%	\$1,050,000	2%	\$1,013	-1%	\$940	0%	80
West End	57	50%	\$703,589	12%	\$640,000	10%	\$716	3%	\$682	4%	98



Citywide

Sales Comparison by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	112	-15%	\$912,582	34%	\$510,000	-1%	\$1,130	0%	\$1,112	-1%	75
Studio	2020	94	-16%	\$1,182,450	30%	\$512,000	0%	\$1,195	6%	\$1,117	0%	136
	2021	208	121%	\$557,599	-53%	\$500,449	-2%	\$1,135	-5%	\$1,113	0%	91
	2019	987	-13%	\$731,547	-3%	\$640,000	-4%	\$987	0%	\$948	-2%	49
One Bed	2020	818	-17%	\$734,645	0%	\$640,000	0%	\$988	0%	\$943	-1%	68
	2021	1,289	58%	\$717,871	-2%	\$649,000	1%	\$980	-1%	\$941	0%	70
	2019	1,663	-6%	\$1,275,481	8%	\$940,000	2%	\$994	5%	\$863	0%	63
Two Beds	2020	1,513	-9%	\$1,160,186	-9%	\$875,000	-7%	\$960	-3%	\$848	-2%	65
	2021	2,119	40%	\$1,125,268	-3%	\$892,000	2%	\$946	-2%	\$851	0%	76
	2019	493	3%	\$2,563,477	18%	\$1,700,000	6%	\$1,121	12%	\$934	4%	93
Three Plus Beds	2020	435	-12%	\$2,282,537	-11%	\$1,500,000	-12%	\$1,053	-6%	\$895	-4%	97
Deas	2021	664	53%	\$2,446,785	7%	\$1,550,000	3%	\$1,103	5%	\$891	0%	101



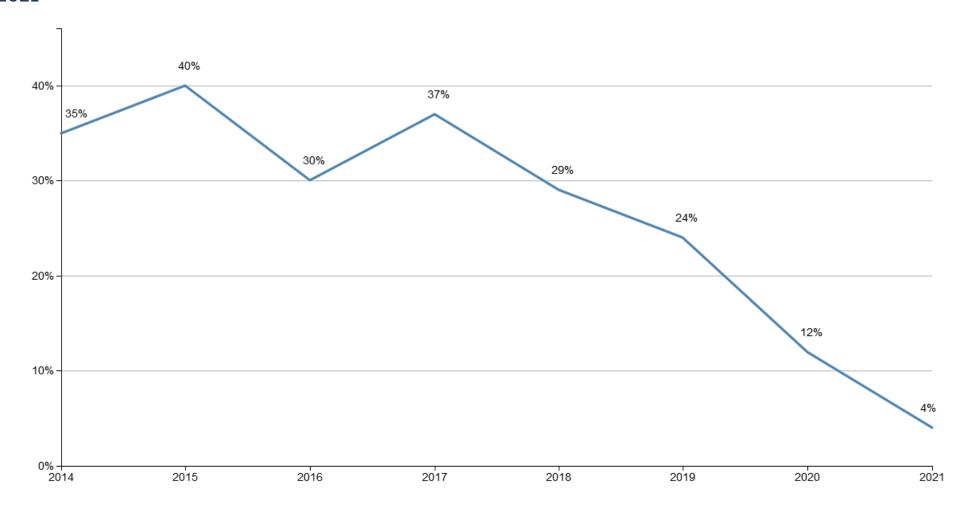
Citywide

Sales Comparison by Square Footage

Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	629	-13%	\$551,564	0%	\$527,000	-1%	\$1,012	-1%	\$1,000	-1%	43
700 or less	2020	595	-5%	\$582,212	6%	\$550,000	4%	\$1,039	3%	\$991	-1%	65
01 1033	2021	899	51%	\$558,129	-4%	\$535,000	-3%	\$1,017	-2%	\$988	0%	70
	2019	853	-12%	\$747,981	0%	\$700,000	-1%	\$896	1%	\$837	-2%	44
701- 1000	2020	754	-12%	\$743,961	-1%	\$700,500	0%	\$882	-2%	\$829	-1%	56
1000	2021	1,255	66%	\$764,862	3%	\$720,000	3%	\$915	4%	\$867	5%	71
	2019	1,096	-3%	\$1,161,877	5%	\$985,000	-1%	\$951	6%	\$836	0%	62
1001- 1500	2020	976	-11%	\$1,147,470	-1%	\$975,000	-1%	\$936	-2%	\$820	-2%	62
1300	2021	1,360	39%	\$1,102,968	-4%	\$975,000	0%	\$913	-3%	\$810	-1%	73
	2019	265	-6%	\$1,629,910	-1%	\$1,475,000	-4%	\$999	-2%	\$906	-5%	88
1501-	2020	248	-6%	\$1,634,799	0%	\$1,527,500	4%	\$1,003	0%	\$957	6%	110
1800	2021	326	31%	\$1,610,930	-1%	\$1,480,000	-3%	\$991	-1%	\$916	-4%	93
	2019	262	-7%	\$2,680,119	8%	\$2,310,000	-5%	\$1,309	9%	\$1,154	-1%	102
1801- 2400	2020	186	-29%	\$2,279,920	-15%	\$2,080,000	-10%	\$1,122	-14%	\$1,042	-10%	106
2400	2021	284	53%	\$2,464,680	8%	\$2,295,000	10%	\$1,199	7%	\$1,104	6%	94
	2019	150	26%	\$5,444,463	22%	\$4,700,000	21%	\$1,701	18%	\$1,549	16%	126
Over 2400	2020	100	-33%	\$6,029,257	11%	\$4,725,000	1%	\$1,759	3%	\$1,523	-2%	135
2400	2021	155	55%	\$5,566,933	-8%	\$4,450,000	-6%	\$1,720	-2%	\$1,467	-4%	128

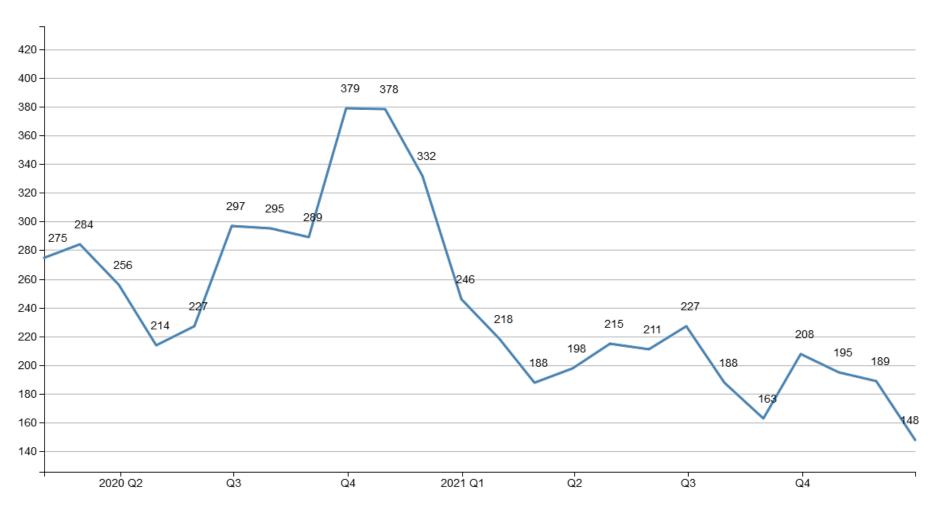


Citywide Sales Over Last Asking Price 2021



LINK

Citywide Inventory 2021





ANNUAL SALES SUMMARY 2021



Luxe Condominium Buildings

Hotel Luxe

Battery Wharf

The Carlton House

Four Seasons

The Intercontinental

The Mandarin

One Dalton Four Seasons

Ritz Tower I

Ritz Tower II

Rowes Wharf

W Boston

Luxe Boutique

1-3 Commonwealth

100 Beacon

109 Commonwealth

24 Commonwealth

25 Beacon

274 Beacon

36A Street Lofts

45 Commonwealth

49-51 Commonwealth

Amory on the Park

Arlington House

Boulevard on The Greenway

The Bradley Mansion

Burrage Mansion

Chanel No. 6

The Factory

Four51 Marlborough

The Henry

Le Jardin

The Lucas

The Lydon

Maison Vernon

The Marais

Residences at 9 Arlington St

The Thorndike

The Tudor

The Whitwell

Zero Marlborough

Luxe Full Service

1 Charles St South

100 Shawmut

180 Beacon

330 Beacon St

44 Prince

45 Province

50 Liberty

Albert A Pope

The Archer Residences

Atelier 505

Belvedere

The Bryant Back Bay

Burroughs Wharf

Church Court

The Clarendon

The Cosmopolitan

Echelon Tower One

Echelon Tower Two

Grandview

Heritage

Lovejoy Wharf

The Mezz

Millennium Place

Millennium Tower

Pier Four

Pierce Boston

The Quinn

Sepia the Condos @ Ink Block

Siena the Condos @ Ink Block

Slip45

Slip65

The Sudbury

Trinity Place

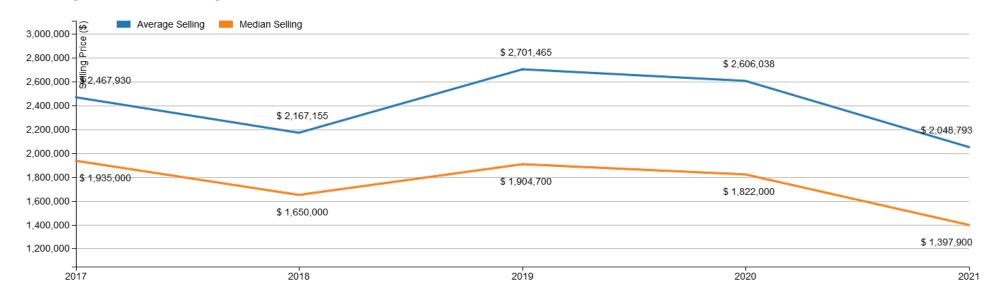
Twenty Two Liberty



Luxury Condominums Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	328	-	\$2,467,930	-	\$1,935,000	-	\$1,381	-	\$1,258	-	99
2018	583	78%	\$2,167,155	-12%	\$1,650,000	-15%	\$1,426	3%	\$1,352	8%	121
2019	552	-5%	\$2,701,465	25%	\$1,904,700	15%	\$1,593	12%	\$1,453	7%	113
2020	408	-26%	\$2,606,038	-4%	\$1,822,000	-4%	\$1,635	3%	\$1,543	6%	153
2021	755	85%	\$2,048,793	-21%	\$1,397,900	-23%	\$1,436	-12%	\$1,346	-13%	114





Luxury Condominums Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	8	-68%	\$4,947,021	644%	\$847,710	27%	\$1,901	63%	\$1,549	37%	71
Studio	2020	25	213%	\$2,532,996	-49%	\$772,500	-9%	\$1,588	-16%	\$1,496	-3%	229
	2021	60	140%	\$735,778	-71%	\$692,450	-10%	\$1,278	-20%	\$1,228	-18%	59
	2019	160	-23%	\$1,115,583	-7%	\$1,078,750	3%	\$1,262	-3%	\$1,217	-4%	80
One Bed	2020	123	-23%	\$1,239,728	11%	\$1,130,000	5%	\$1,397	11%	\$1,426	17%	126
	2021	232	89%	\$1,035,419	-16%	\$940,500	-17%	\$1,259	-10%	\$1,203	-3% -18% -7 -4% -6 17% -3 -16% -4 7% -3 4% -1 -13%	91
	2019	293	4%	\$2,653,761	13%	\$2,186,120	4%	\$1,638	12%	\$1,504	7%	99
Two Beds	2020	206	-30%	\$2,567,592	-3%	\$2,088,550	-4%	\$1,669	2%	\$1,563	4%	153
	2021	358	74%	\$2,024,101	-21%	\$1,724,100	-17%	\$1,417	-15%	\$1,361	-13%	121
	2019	91	34%	\$5,446,015	11%	\$4,700,000	13%	\$2,005	11%	\$1,973	19%	185
Three Plus Beds	2020	54	-41%	\$5,898,669	8%	\$4,140,900	-12%	\$2,069	3%	\$1,838	-7%	158
Deas	2021	105	94%	\$5,122,352	-13%	\$3,950,000	-5%	\$1,979	-4%	\$1,895	3%	141



Luxury Condominums Sales by Square Footage

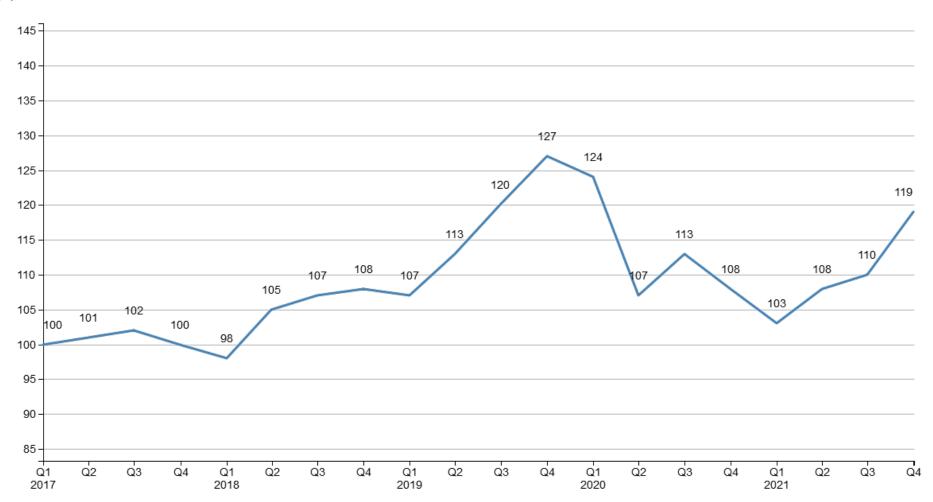
Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	23	-57%	\$834,398	8%	\$905,520	28%	\$1,378	7%	\$1,531	18%	69
700 or less	2020	55	139%	\$895,676	7%	\$899,000	-1%	\$1,478	7%	\$1,553	1%	126
01 1633	2021	86	56%	\$762,414	-15%	\$787,800	-12%	\$1,349	-9%	\$1,320	-15%	31
	2019	111	-8%	\$975,749	-7%	\$932,000	-6%	\$1,189	-6%	\$1,151	-6%	78
701- 1000	2020	68	-39%	\$1,142,310	17%	\$1,127,500	21%	\$1,374	16%	\$1,356	18%	155
1000	2021	204	200%	\$1,002,140	-12%	\$933,950	-17%	\$1,213	-12%	\$1,134	-16%	117
	2019	220	10%	\$1,856,469	12%	\$1,650,000	3%	¢1.450	12%	\$1,325	6%	90
1001-						, ,		\$1,452				
1500	2020	159	-28%	\$1,987,467	7%	\$1,890,900	15%	\$1,552	7%	\$1,533	16%	145
	2021	256	61%	\$1,624,423	-18%	\$1,563,500	-17%	\$1,339	-14%	\$1,340	-13%	138
	2019	47	-40%	\$2,586,558	10%	\$2,500,000	12%	\$1,591	9%	\$1,523	5%	106
1501- 1800	2020	51	9%	\$2,485,312	-4%	\$2,450,000	-2%	\$1,532	-4%	\$1,538	1%	199
1800	2021	81	59%	\$2,277,967	-8%	\$2,149,000	-12%	\$1,412	-8%	\$1,335	-13%	108
	2019	92	6%	\$4,122,398	16%	\$4,362,150	30%	\$1,980	14%	\$2,073	26%	118
1801- 2400	2020	40	-57%	\$3,636,793	-12%	\$3,237,500	-26%	\$1,786	-10%	\$1,690	-18%	141
2400	2021	82	105%	\$3,731,150	3%	\$3,550,000	10%	\$1,812	1%	\$1,824	8%	124
	2019	59	34%	\$7,702,672	25%	\$6,550,000	20%	\$2,360	19%	\$2,265	17%	210
Over	2020	35	-41%	\$9,945,554	29%	\$8,000,000	22%	\$2,741	16%	\$2,816	24%	129
2400	2021	46	31%	\$8,054,626	-19%	\$6,632,500	-17%	\$2,495	-9%	\$2,441	-13%	123



BACK BAY ANNUAL SALES SUMMARY 2021

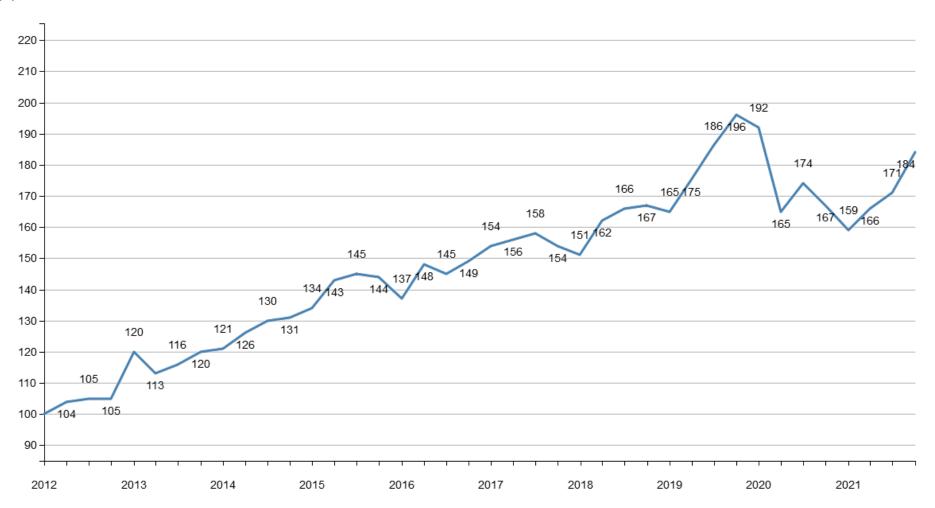
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Back Bay
Five Year Price Index
(Appreciation Rate)



LINK

Back Bay
Ten Year Price Index
(Appreciation Rate)

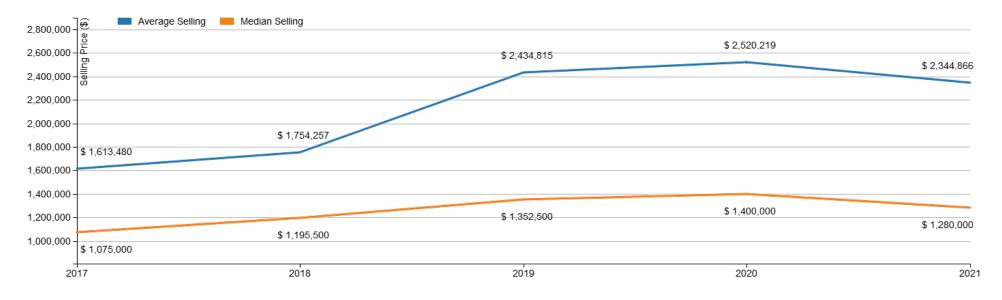




Back Bay Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	415	-	\$1,613,480	-	\$1,075,000	-	\$1,185	-	\$1,113	-	55
2018	420	1%	\$1,754,257	9%	\$1,195,500	11%	\$1,268	7%	\$1,190	7%	65
2019	452	8%	\$2,434,815	39%	\$1,352,500	13%	\$1,488	17%	\$1,243	4%	75
2020	335	-26%	\$2,520,219	4%	\$1,400,000	4%	\$1,453	-2%	\$1,196	-4%	91
2021	445	33%	\$2,344,866	-7%	\$1,280,000	-9%	\$1,394	-4%	\$1,200	0%	102





Back Bay Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	32	-14%	\$1,685,998	82%	\$539,500	3%	\$1,353	2%	\$1,190	0%	101
Studio	2020	25	-22%	\$2,594,268	54%	\$504,000	-7%	\$1,403	4%	\$1,266	6%	156
	2021	37	48%	\$503,815	-81%	\$465,000	-8%	\$1,162	-17%	\$1,180	-7%	52
	2019	136	4%	\$886,236	7%	\$781,500	10%	\$1,205	5%	\$1,149	1%	57
One Bed	2020	84	-38%	\$894,343	1%	\$710,000	-9%	\$1,177	-2%	\$1,117	-3%	66
20 20 20 20 20 20 20 20	2021	146	74%	\$848,068	-5%	\$754,000	6%	\$1,161	-1%	\$1,108	-1%	81
	0010	200	1 / 0/	¢0.500.504	410/	¢1.710.500	1 / 0/	¢1.5.4.0	000/	¢1.070	4.07	47
	2019	208	16%	\$2,532,534	41%	\$1,712,500	16%	\$1,569	23%	\$1,279	6%	67
Two Beds	2020	154	-26%	\$2,103,640	-17%	\$1,527,500	-11%	\$1,439	-8%	\$1,213	-5%	90
	2021	153	-1%	\$2,059,756	-2%	\$1,515,000	-1%	\$1,357	-6%	\$1,184	-2%	81
	2019	75	4%	\$5,296,537	40%	\$4,850,000	52%	\$1,835	27%	\$1,749	31%	115
	2020	72	-4%	\$5,282,379	0%	\$3,325,000	-31%	\$1,821	-1%	\$1,382	-21%	102
Deas	2021	109	51%	\$5,374,894	2%	\$4,175,000	26%	\$1,836	1%	\$1,611	17%	150



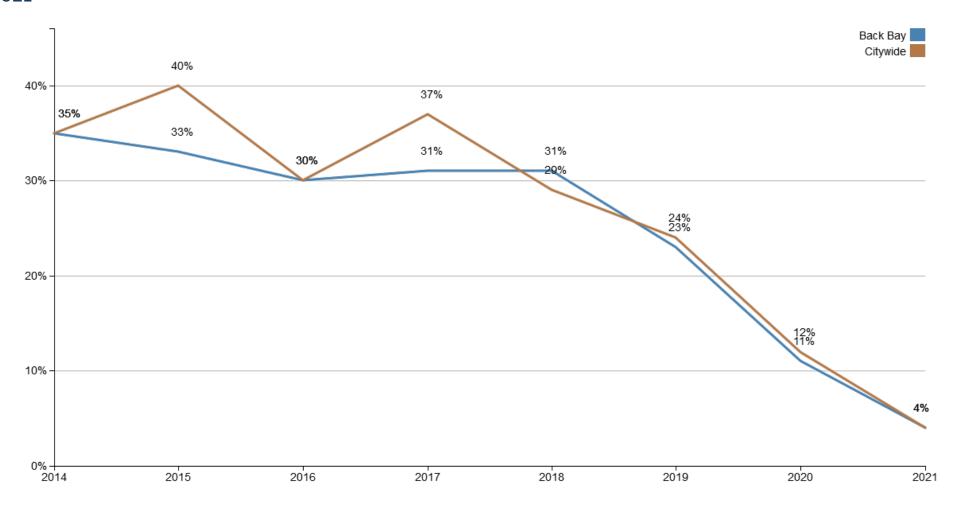
Back Bay

Sales Comparison by Square Footage

Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	95	-6%	\$632,683	9%	\$630,000	10%	\$1,195	-2%	\$1,183	0%	47
700 or less	2020	76	-20%	\$624,345	-1%	\$593,750	-6%	\$1,242	4%	\$1,154	-2%	94
01 1033	2021	112	47%	\$619,826	-1%	\$606,500	2%	\$1,179	-5%	\$1,163	1%	47
	2019	86	2%	\$1,010,063	8%	\$936,878	6%	\$1,214	10%	\$1,107	4%	41
701- 1000	2020	56	-35%	\$958,316	-5%	\$920,000	-2%	\$1,112	-8%	\$1,057	-5%	66
1000	2021	89	59%	\$927,775	-3%	\$875,000	-5%	\$1,100	-1%	\$1,045	-1%	104
	2019	129	13%	\$1,765,918	18%	\$1,450,000	7%	\$1,397	15%	\$1,225	6%	72
1001-	2020	86	-33%	\$1,783,614	1%	\$1,475,500	2%	\$1,397	0%	\$1,182	-4%	75
1500	2021	93	8%	\$1,631,283	-9%	\$1,475,000	0%	\$1,298	-7%	\$1,197	1%	88
	2019	19	-41%	\$2,040,658	-7%	\$1,970,000	-12%	\$1,266	-5%	\$1,169	-8%	87
1501- 1800	2020	32	68%	\$2,040,256	0%	\$1,962,500	0%	\$1,255	-1%	\$1,230	5%	237
1800	2021	37	16%	\$2,114,446	4%	\$2,000,000	2%	\$1,303	4%	\$1,190	-3%	94
	2019	57	19%	\$4,013,312	39%	\$4,250,000	55%	\$1,904	38%	\$1,925	45%	153
1801- 2400	2020	36	-37%	\$3,121,278	-22%	\$2,652,500	-38%	\$1,515	-20%	\$1,321	-31%	89
2400	2021	47	31%	\$3,221,789	3%	\$2,962,500	12%	\$1,542	2%	\$1,467	11%	104
	2019	65	59%	\$7,018,192	31%	\$6,250,000	33%	\$2,161	28%	\$1,999	28%	114
Over 2400	2020	49	-25%	\$8,410,457	20%	\$6,500,000	4%	\$2,351	9%	\$2,284	14%	71
2400	2021	67	37%	\$7,613,506	-9%	\$6,465,000	-1%	\$2,221	-6%	\$2,024	-11%	153

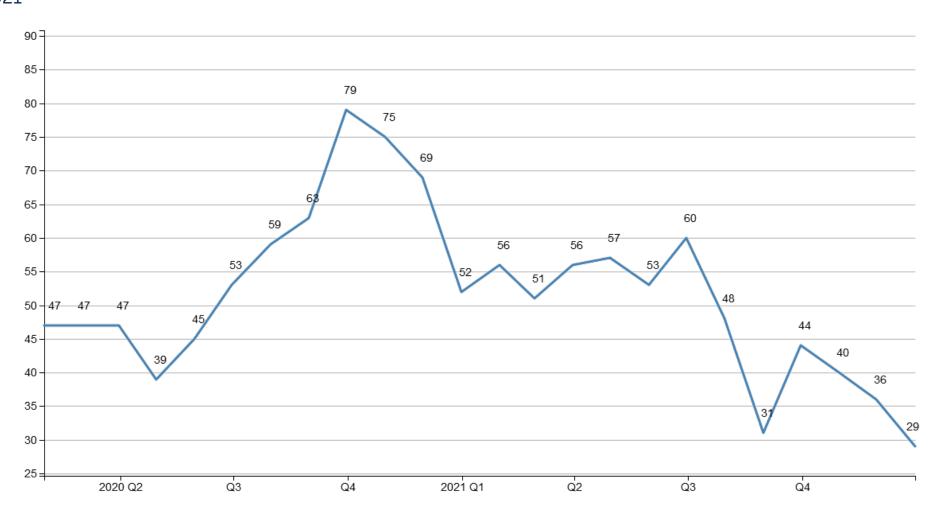


Back Bay Sales Over Last Asking Price 2021



LINK

Back Bay Inventory 2021

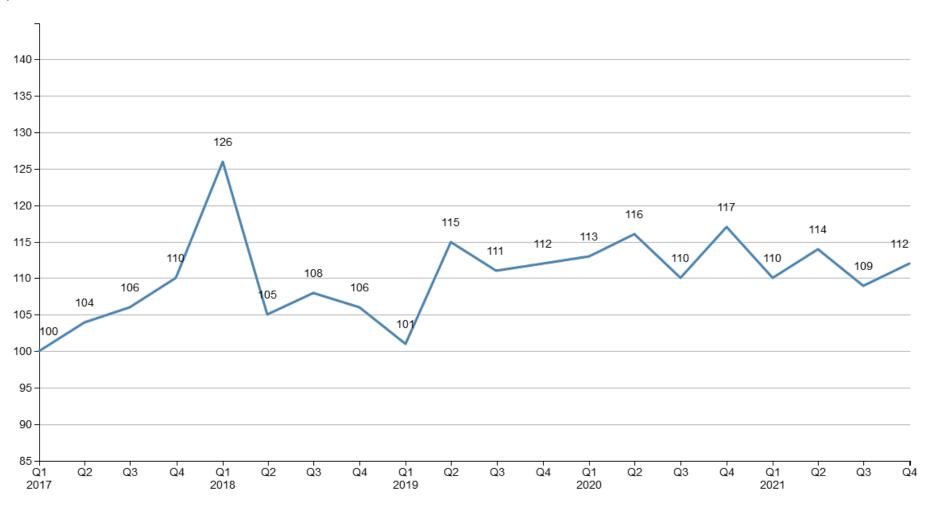




BEACON HILL ANNUAL SALES SUMMARY 2021

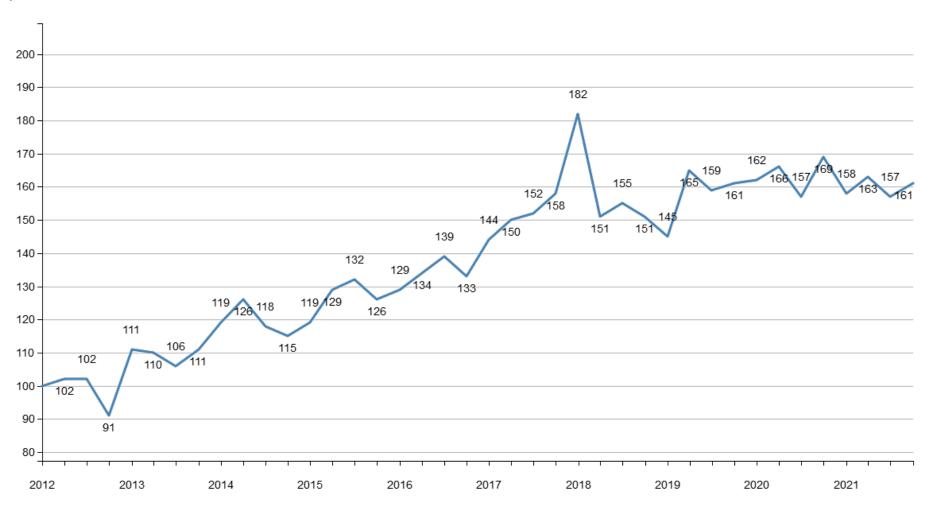
LINK

Beacon Hill
Five Year Price Index
(Appreciation Rate)



LINK

Beacon Hill
Ten Year Price Index
(Appreciation Rate)

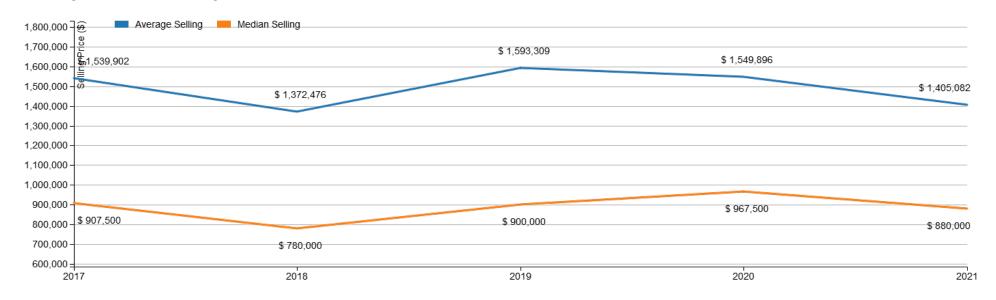




Beacon Hill Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	184	-	\$1,539,902	-	\$907,500	-	\$1,155	-	\$1,087	-	64
2018	150	-18%	\$1,372,476	-11%	\$780,000	-14%	\$1,208	5%	\$1,160	7%	76
2019	180	20%	\$1,593,309	16%	\$900,000	15%	\$1,231	2%	\$1,148	-1%	88
2020	154	-14%	\$1,549,896	-3%	\$967,500	8%	\$1,239	1%	\$1,174	2%	89
2021	210	36%	\$1,405,083	-9%	\$880,000	-9%	\$1,208	-2%	\$1,161	-1%	82





Beacon Hill

Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	20	122%	\$476,316	14%	\$475,875	17%	\$1,188	-11%	\$1,191	-5%	45
Studio	2020	7	-65%	\$412,500	-13%	\$369,000	-22%	\$1,281	8%	\$1,378	16%	-
	2021	16	129%	\$413,031	0%	\$400,000	8%	\$1,308	2%	\$1,337	-3%	92
	2019	62	9%	\$741,622	6%	\$631,000	1%	\$1,164	-2%	\$1,129	-1%	56
One Bed	2020	57	-8%	\$840,839	13%	\$650,000	3%	\$1,182	2%	\$1,179	5%	61
	2021	72	26%	\$718,277	-15%	\$642,500	-1%	\$1,107	-6%	\$1,135	-4%	58
	2019	70	21%	\$1,371,780	16%	\$1,183,000	27%	\$1,153	3%	\$1,114	1%	72
Two Beds	2020	64	-9%	\$1,455,453	6%	\$1,190,500	1%	\$1,201	4%	\$1,143	3%	52
	2021	89	39%	\$1,376,488	-5%	\$1,027,500	-14%	\$1,197	0%	\$1,142	0%	83
	2019	28	8%	\$4,830,865	34%	\$4,461,473	61%	\$1,603	14%	\$1,466	18%	187
Three Plus Beds	2020	26	-7%	\$3,643,063	-25%	\$1,940,000	-57%	\$1,445	-10%	\$1,294	-12%	156
Deas	2021	33	27%	\$3,461,680	-5%	\$2,825,000	46%	\$1,409	-2%	\$1,366	6%	100



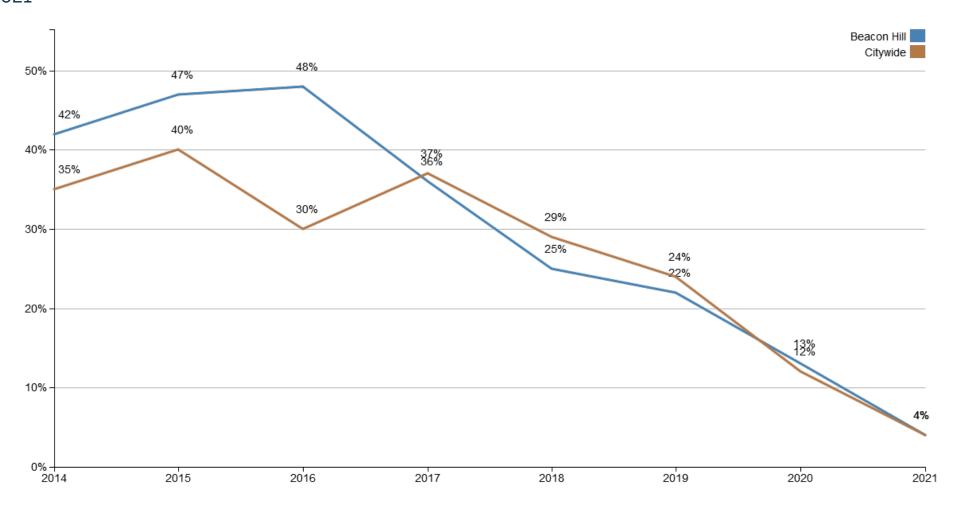
Beacon Hill

Sales Comparison by Square Footage

Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
700 or less	2019	72	11%	\$574,915	-4%	\$560,250	-4%	\$1,165	-3%	\$1,129	-4%	43
	2020	55	-24%	\$586,197	2%	\$585,000	4%	\$1,169	0%	\$1,158	3%	96
01 1033	2021	79	44%	\$559,143	-5%	\$550,000	-6%	\$1,157	-1%	\$1,159	0%	58
	2019	34	6%	\$891,618	2%	\$890,000	10%	\$1,088	4%	\$1,092	7%	56
701- 1000	2020	26	-24%	\$884,712	-1%	\$849,500	-5%	\$1,049	-4%	\$1,054	-3%	44
1000	2021	45	73%	\$892,798	1%	\$875,000	3%	\$1,085	3%	\$1,062	3% 0% 7% -3% 1% -1% -1% -1% -1% -1% -1% -1% -1% -1%	61
	2019	32	23%	\$1,422,813	-2%	\$1,402,500	-6%	\$1,180	3%	\$1,144	-1%	66
1001- 1500	2020	49	53%	\$1,532,564	8%	\$1,529,000	9%	\$1,211	3%	\$1,202	5%	68
1000	2021	47	-4%	\$1,484,832	-3%	\$1,385,000	-9%	\$1,204	-1%	\$1,194	3% 0% 7% -3% 1% -1% 5% -1% 31% -7% 2% -8% 24% -9% 23%	108
	2019	15	150%	\$2,040,043	3%	\$2,000,000	2%	\$1,270	7%	\$1,157	-1%	92
1501- 1800	2020	7	-53%	\$2,447,143	20%	\$2,400,000	20%	\$1,453	14%	\$1,511	31%	159
1800	2021	16	129%	\$2,190,625	-10%	\$2,250,000	-6%	\$1,336	-8%	\$1,407	-3% 1% -1% 5% -1% -1% 31% -7% -2% -8% -24%	150
	2019	8	-27%	\$2,789,352	3%	\$3,000,000	9%	\$1,337	1%	\$1,354	2%	213
1801- 2400	2020	5	-38%	\$2,530,000	-9%	\$2,800,000	-7%	\$1,279	-4%	\$1,241	-8%	110
2400	2021	8	60%	\$3,146,875	24%	\$3,075,000	10%	\$1,523	19%	\$1,538	24%	124
	2019	19	90%	\$6,139,018	3%	\$5,325,000	-1%	\$1,747	-1%	\$1,524	-9%	183
Over 2400	2020	12	-37%	\$6,547,083	7%	\$5,257,500	-1%	\$1,940	11%	\$1,880	23%	172
2400	2021	15	25%	\$5,380,467	-18%	\$4,200,000	-20%	\$1,553	-20%	\$1,468	-22%	91

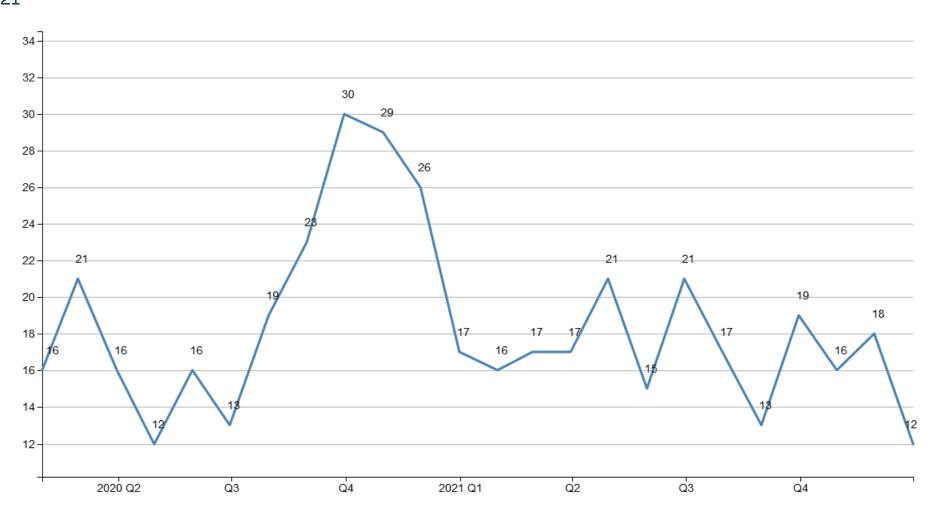


Beacon Hill Sales Over Last Asking Price 2021



LINK

Beacon Hill Inventory 2021

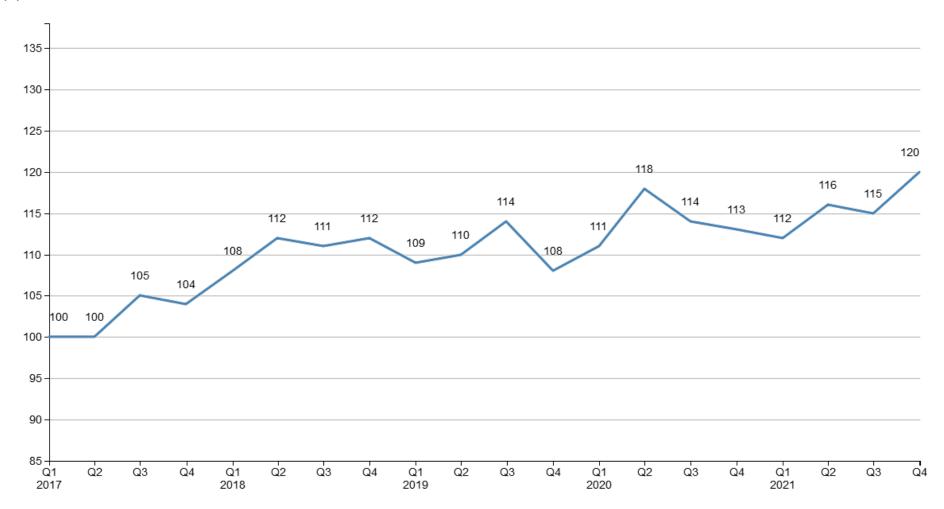




CHARLESTOWN ANNUAL SALES SUMMARY 2021

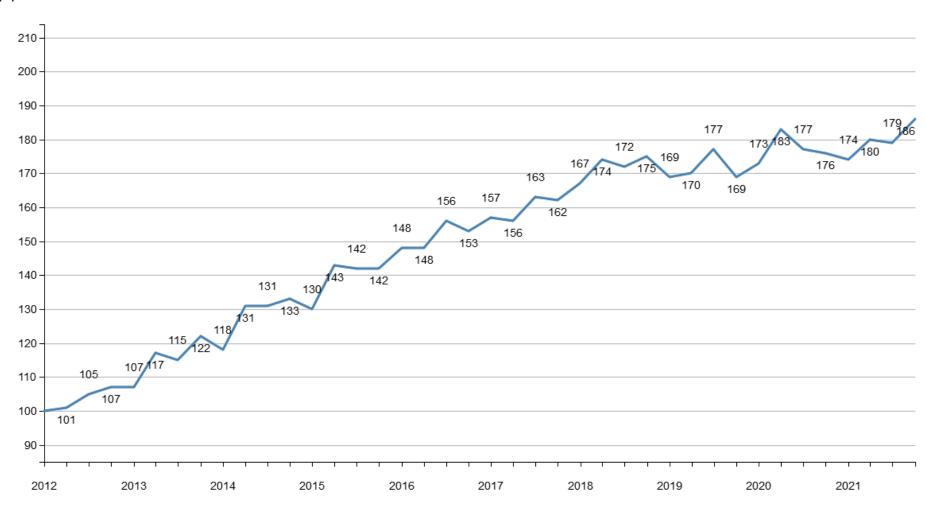
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Charlestown
Five Year Price Index
(Appreciation Rate)



LINK

Charlestown
Ten Year Price Index
(Appreciation Rate)



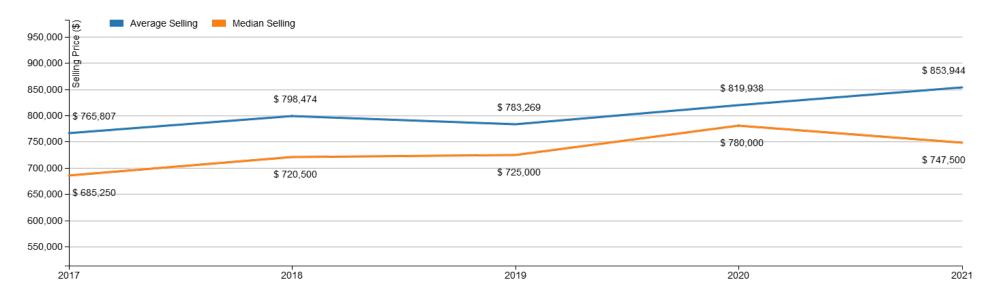


Charlestown

Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	316	-	\$765,807	-	\$685,250	-	\$681	-	\$680	-	34
2018	312	-1%	\$798,474	4%	\$720,500	5%	\$736	8%	\$741	9%	36
2019	326	4%	\$783,269	-2%	\$725,000	1%	\$740	1%	\$740	0%	44
2020	332	2%	\$819,938	5%	\$780,000	8%	\$759	3%	\$760	3%	50
2021	394	19%	\$853,944	4%	\$747,500	-4%	\$768	1%	\$764	1%	59





Charlestown

Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
Studio	2019	2	-50%	\$412,000	-40%	\$412,000	-33%	\$919	18%	\$919	15%	30
	2020	4	100%	\$406,625	-1%	\$403,250	-2%	\$878	-4%	\$852	-7%	151
	2021	3	-25%	\$447,667	10%	\$425,000	5%	\$813	-7%	\$850	0%	103
	2019	92	1%	\$585,765	-2%	\$545,250	-5%	\$809	4%	\$794	4%	33
One Bed	2020	87	-5%	\$596,348	2%	\$580,000	6%	\$822	2%	\$821	3%	44
	2021	103	18%	\$576,156	-3%	\$542,000	-7%	\$805	-2%	\$796	-3%	81
	2019	179	11%	\$803,318	2%	\$750,000	3%	\$724	-2%	\$731	-1%	50
Two Beds	2020	175	-2%	\$808,538	1%	\$795,000	6%	\$753	4%	\$761	4%	43
	2021	215	23%	\$855,791	6%	\$815,000	3%	\$764	1%	\$764	0%	53
	2019	53	-5%	\$1,072,403	-8%	\$1,010,184	-8%	\$666	0%	\$662	2%	41
Three Plus Beds	2020	66	25%	\$1,169,949	9%	\$1,135,000	12%	\$685	3%	\$681	3%	73
Deas	2021	73	11%	\$1,257,149	7%	\$1,200,000	6%	\$725	6%	\$726	6%	52



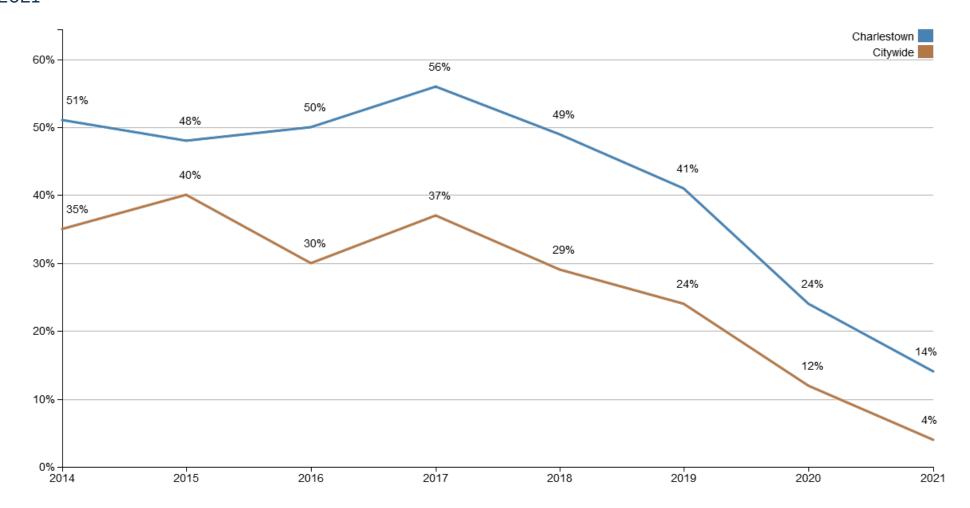
Charlestown

Sales Comparison by Square Footage

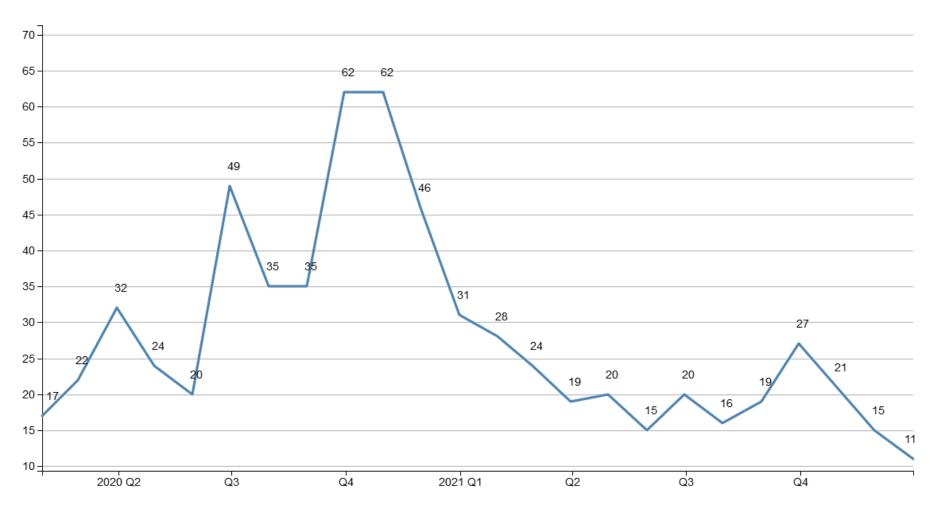
Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
700 or less	2019	59	23%	\$503,670	-3%	\$510,000	-3%	\$847	2%	\$851	5%	30
	2020	66	12%	\$529,876	5%	\$522,000	2%	\$866	2%	\$863	1%	46
01 1033	2021	70	6%	\$511,722	-3%	\$513,750	-2%	\$826	-5%	\$834	-3%	108
	2019	96	-11%	\$633,472	-3%	\$634,500	-2%	\$744	-3%	\$742	-2%	49
701- 1000	2020	92	-4%	\$675,482	7%	\$670,000	6%	\$783	5%	\$788	6%	47
1000	2021	113	23%	\$654,043	-3%	\$653,465	\$10,000	0%	55			
	2019	126	20%	\$866,654	4%	\$850,000	3%	\$717	4%	\$718	4%	35
1001- 1500	2020	116	-8%	\$884,702	2%	\$870,000	2%	\$731	2%	\$726	1%	33
1900	2021	142	22%	\$916,916	4%	\$895,250	3%	\$748	2%	\$748	3%	47
	2019	22	0%	\$1,101,586	3%	\$1,090,000	1%	\$664	0%	\$676	3%	83
1501-	2020	26	18%	\$1,093,788	-1%	\$1,077,500	-1%	\$676	2%	\$671	-1%	66
1800	2021	25	-4%	\$1,182,509	8%	\$1,145,000	6%	\$731	8%	\$727	8%	48
	2019	17	-23%	\$1,320,592	-4%	\$1,279,000	-3%	\$661	-3%	\$637	-7%	57
1801- 2400	2020	23	35%	\$1,304,474	-1%	\$1,300,000	2%	\$665	1%	\$680	7%	35
2400	2021	33	43%	\$1,376,586	6%	\$1,377,000	6%	\$695	5%	\$690	1%	60
	2019	6	-14%	\$1,488,750	-16%	\$1,560,000	-5%	\$567	-18%	\$601	-7%	86
Over 2400	2020	9	50%	\$1,559,611	5%	\$1,600,000	3%	\$575	1%	\$597	-1%	208
2400	2021	11	22%	\$1,957,682	26%	\$1,870,000	17%	\$738	28%	\$726	22%	125



Charlestown Sales Over Last Asking Price 2021



Charlestown Inventory

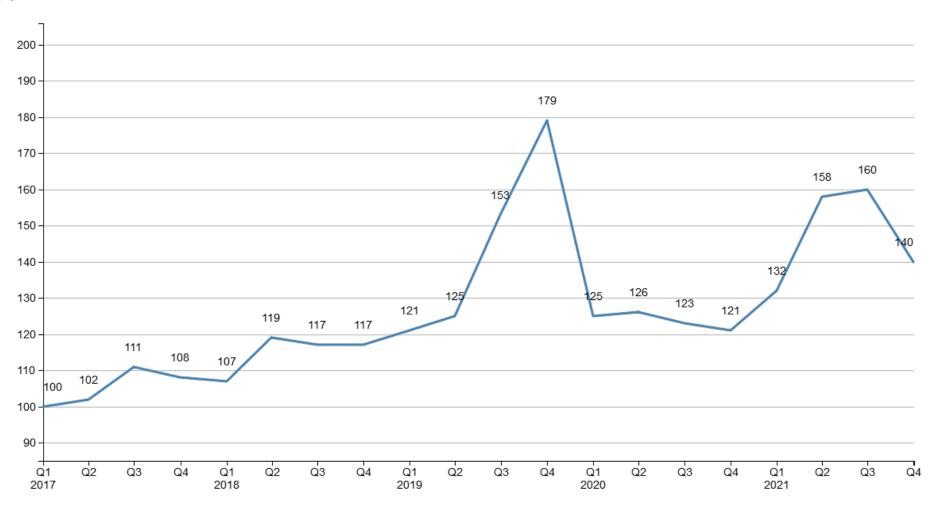




EAST BOSTON ANNUAL SALES SUMMARY 2021

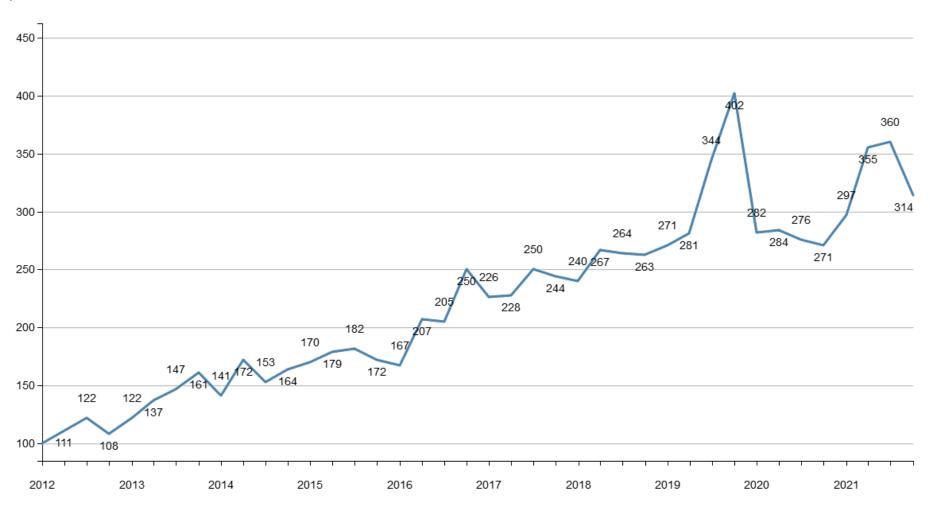
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East Boston
Five Year Price Index
(Appreciation Rate)



LINK

East Boston
Ten Year Price Index
(Appreciation Rate)





East Boston Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	298	-	\$478,028	-	\$460,000	-	\$502	-	\$515	-	73
2018	307	3%	\$523,635	10%	\$512,500	11%	\$550	9%	\$566	10%	45
2019	334	9%	\$621,835	19%	\$583,750	14%	\$659	20%	\$632	12%	66
2020	282	-16%	\$576,997	-7%	\$560,000	-4%	\$581	-12%	\$591	-6%	75
2021	696	147%	\$696,154	21%	\$639,950	14%	\$751	29%	\$712	20%	122

Average / Median Selling Price





East Boston

Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	0	-	-	-	-	-	-	-	-	-	-
Studio	2020	3	-	\$410,833	-	\$382,500	-	\$609	-	\$559	-	-
	2021	39	1,200%	\$550,386	34%	\$509,900	33%	\$1,014	67%	\$1,046	87%	-
	2019	104	46%	\$534,830	22%	\$520,000	16%	\$721	19%	\$699	16%	34
One Bed	2020	56	-46%	\$493,105	-8%	\$492,500	-5%	\$649	-10%	\$674	-4%	116
	2021	201	259%	\$586,528	19%	\$579,000	18%	\$813	25%	\$799	19%	90
	2019	177	0%	\$661,934	23%	\$600,000	9%	\$668	20%	\$630	9%	80
Two Beds	2020	176	-1%	\$574,465	-13%	\$561,000	-7%	\$581	-13%	\$589	-6%	73
	2021	363	106%	\$761,676	33%	\$679,000	21%	\$733	26%	\$680	15%	131
	2019	53	-2%	\$658,645	10%	\$655,000	9%	\$509	10%	\$496	7%	72
Three Plus Beds	2020	47	-11%	\$697,040	6%	\$675,000	3%	\$499	-2%	\$487	-2%	53
Deas	2021	93	98%	\$738,467	6%	\$685,000	1%	\$579	16%	\$556	14%	128



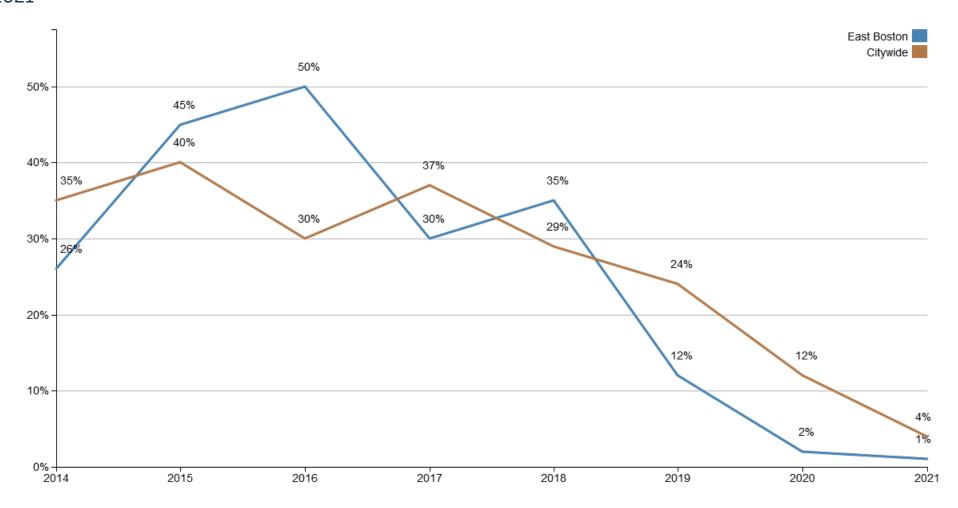
East Boston

Sales Comparison by Square Footage

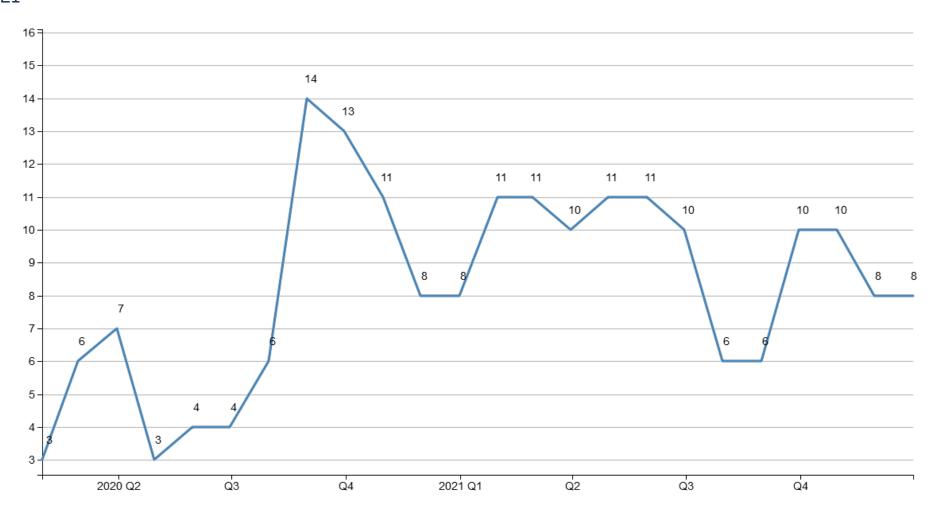
Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	43	-16%	\$403,272	7%	\$420,000	11%	\$680	6%	\$710	5%	40
700 or less	2020	34	-21%	\$399,306	-1%	\$398,250	-5%	\$671	-1%	\$694	-2%	272
01 1633	2021	136	300%	\$469,693	18%	\$469,950	18%	\$824	23%	\$791	14%	118
	2019	146	18%	\$552,931	12%	\$542,500	9%	\$670	16%	\$642	7%	61
701- 1000	2020	111	-24%	\$515,754	-7%	\$525,000	-3%	\$607	-9%	\$618	-4%	45
1000	2021	244	120%	\$620,274	20%	\$619,950	18%	\$749	24%	\$724	17%	166
	0010	101	00/	\$757.400	070/	¢ / 70 000	110/	0.70	0.40/	0 /10	010/	F0
1001-	2019	121	9%	\$757,423	27%	\$670,000	11%	\$678	34%	\$612	21%	59
1500	2020	115	-5%	\$650,842	-14%	\$635,000	-5%	\$558	-18%	\$566	-7%	79
	2021	287	150%	\$849,845	31%	\$749,000	18%	\$739	33%	\$641	13%	104
	2019	22	38%	\$752,074	12%	\$730,315	15%	\$469	14%	\$458	16%	242
1501- 1800	2020	15	-32%	\$746,000	-1%	\$720,000	-1%	\$461	-2%	\$446	-3%	65
1000	2021	23	53%	\$833,052	12%	\$720,000	0%	\$524	14%	\$455	2%	133
	2019	2	-33%	\$715,125	-5%	\$715,125	19%	\$389	0%	\$389	29%	74
1801- 2400	2020	4	100%	\$783,815	10%	\$665,131	-7%	\$394	1%	\$356	-9%	31
2400	2021	5	25%	\$1,102,400	41%	\$1,120,000	68%	\$532	35%	\$506	42%	57
	2019	0	-	-	_	-	-	-	_	-	_	-
Over	2020	2	-	\$1,038,000	-	\$1,038,000	-	\$299	-	\$299	-	-
2400	2021	0	-	-	-	-	-	-	-	-	-	-



East Boston Sales Over Last Asking Price 2021



East Boston Inventory 2021

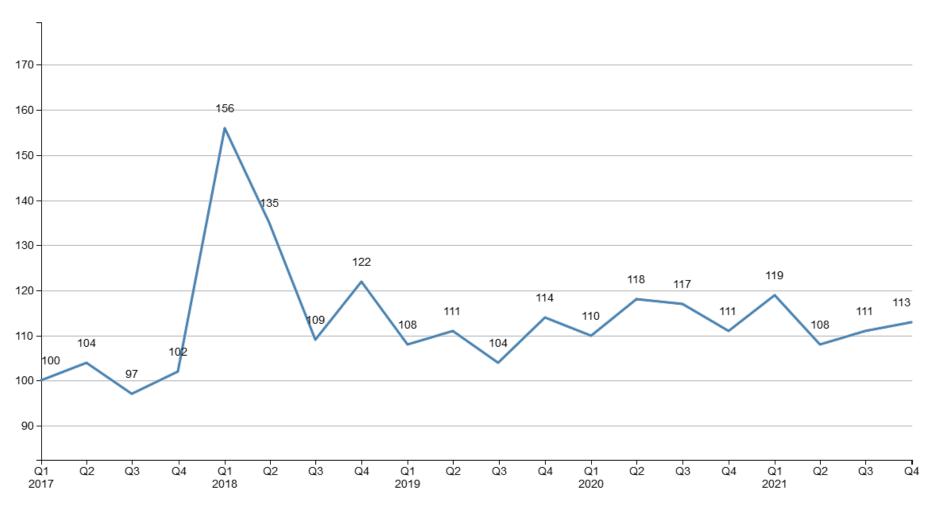




ANNUAL SALES SUMMARY 2021

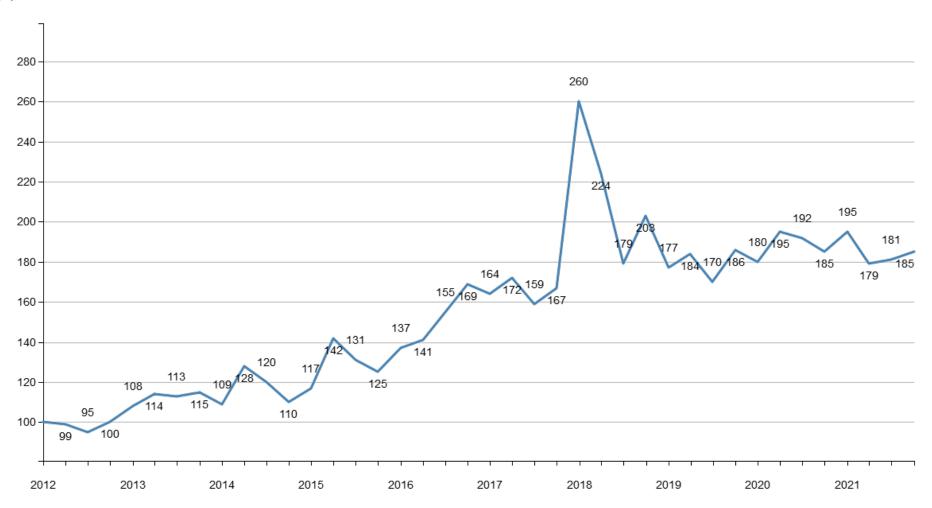
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Fenway
Five Year Price Index
(Appreciation Rate)



LINK

Fenway
Ten Year Price Index
(Appreciation Rate)





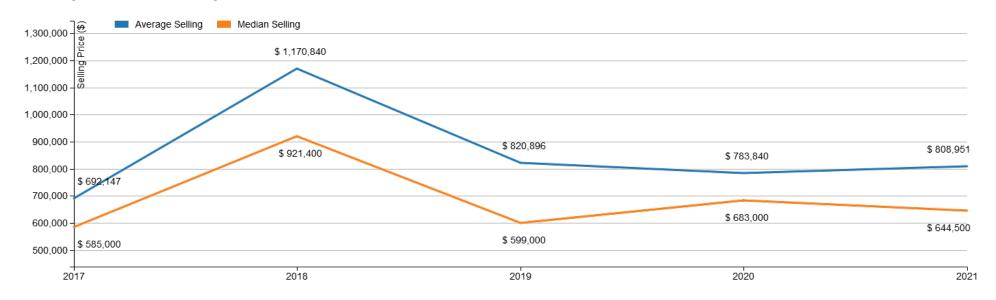
Fenway

Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	167	1	\$692,147	-	\$585,000	-	\$887	-	\$887	1	24
2018	215	29%	\$1,170,840	69%	\$921,400	58%	\$1,204	36%	\$1,148	29%	58
2019	133	-38%	\$820,896	-30%	\$599,000	-35%	\$974	-19%	\$956	-17%	39
2020	87	-35%	\$783,840	-5%	\$683,000	14%	\$987	1%	\$963	1%	59
2021	182	109%	\$808,951	3%	\$644,500	-6%	\$1,002	2%	\$972	1%	77

Average / Median Selling Price





Fenway

Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	16	23%	\$573,924	54%	\$400,000	0%	\$989	2%	\$1,057	6%	82
Studio	2020	5	-69%	\$416,500	-27%	\$439,000	10%	\$927	-6%	\$1,033	-2%	-
	2021	20	300%	\$362,335	-13%	\$351,250	-20%	\$1,074	16%	\$1,063	3%	71
	2019	70	-39%	\$570,127	-31%	\$554,500	-30%	\$1,012	-16%	\$995	-15%	24
One Bed	2020	40	-43%	\$605,248	6%	\$537,500	-3%	\$1,020	1%	\$977	-2%	59
	2021	84	110%	\$584,632	-3%	\$540,000	0%	\$983	-4%	\$967	-1%	68
	2019	38	-50%	\$878,090	-40%	\$824,950	-39%	\$849	-29%	\$830	-26%	55
Two Beds	2020	39	3%	\$1,003,761	14%	\$790,000	-4%	\$987	16%	\$963	16%	59
	2021	69	77%	\$1,101,163	10%	\$870,000	10%	\$1,019	3%	\$954	-1%	90
	2019	9	-25%	\$2,968,889	-13%	\$2,400,000	-16%	\$1,177	-24%	\$1,318	-13%	30
Three Plus	2020	3	-67%	\$918,333	-69%	\$750,000	-69%	\$648	-45%	\$663	-50%	-
Beds	2021	9	200%	\$1,654,778	80%	\$1,219,000	63%	\$893	38%	\$918	38%	-



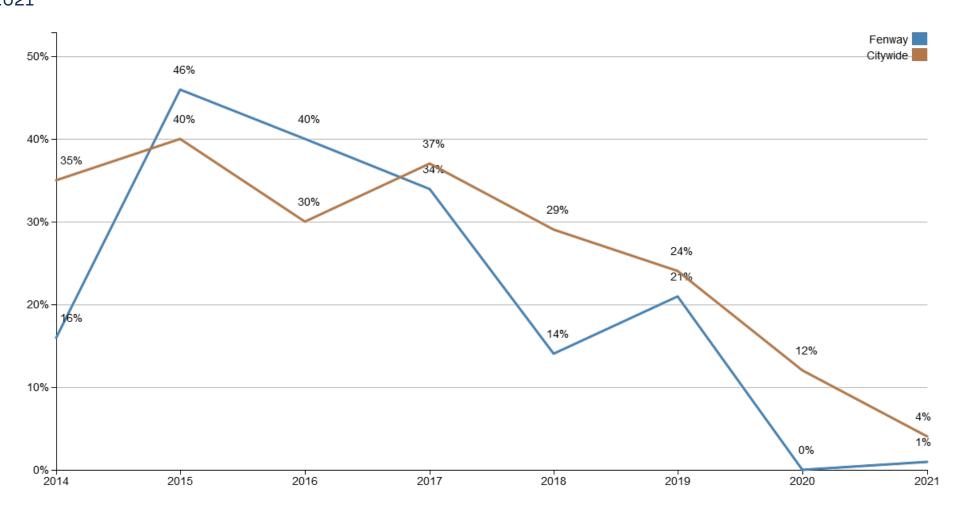
Fenway

Sales Comparison by Square Footage

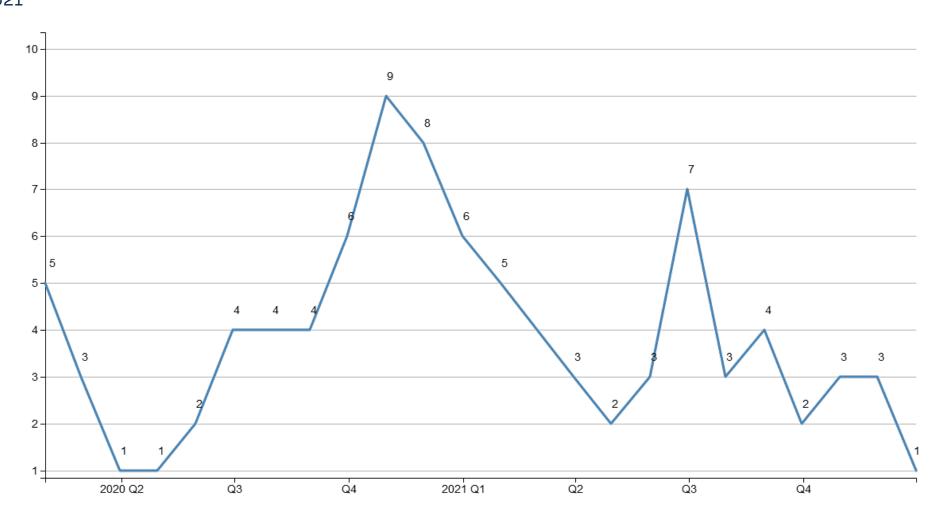
Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	74	-12%	\$510,362	-15%	\$484,750	-16%	\$1,034	-6%	\$1,013	-3%	35
700 or less	2020	43	-42%	\$530,798	4%	\$507,900	5%	\$998	-4%	\$1,033	2%	59
01 1633	2021	87	102%	\$486,798	-8%	\$485,000	-5%	\$1,006	1%	\$981	-5%	75
	2019	29	-54%	\$717,977	-29%	\$681,525	-30%	\$865	-29%	\$813	-36%	28
701- 1000	2020	21	-28%	\$825,071	15%	\$755,000	11%	\$975	13%	\$927	14%	14
1000	2021	50	138%	\$787,195	-5%	\$737,500	-2%	\$932	-4%	\$938	1%	34
	2019	17	-60%	\$979,603	-36%	\$900,000	-44%	\$863	-28%	\$829	-38%	100
1001- 1500	2020	20	18%	\$1,163,163	19%	\$925,500	3%	\$976	13%	\$835	1%	128
1300	2021	34	70%	\$1,185,055	2%	\$1,140,000	23%	\$1,017	4%	\$906	8%	-
	2019	4	-69%	\$976,250	-56%	\$997,500	-58%	\$603	-58%	\$621	-60%	3
1501-	2020	3	-25%	\$1,593,333	63%	\$1,600,000	60%	\$981	63%	\$1,016	63%	14
1800	2021	6	100%	\$1,991,000	25%	\$1,856,000	16%	\$1,297	32%	\$1,222	20%	151
	2019	7	-13%	\$2,582,143	-10%	\$2,450,000	-12%	\$1,311	-9%	\$1,323	-11%	56
1801- 2400	2020	0	-	-	-	-	-	-	-	-	-	-
2400	2021	3	-	\$2,343,333	-	\$2,900,000	-	\$1,221	-	\$1,536	-	-
	2019	2	-50%	\$5,978,895	22%	\$5,978,895	23%	\$809	-57%	\$809	-58%	-
Over 2400	2020	0	-	-	-	-	-	_	-	_	-	-
2400	2021	2	-	\$3,125,000	-	\$3,125,000	-	\$1,139	-	\$1,139	-	-

LINK

Fenway Sales Over Last Asking Price 2021



Fenway Inventory 2021

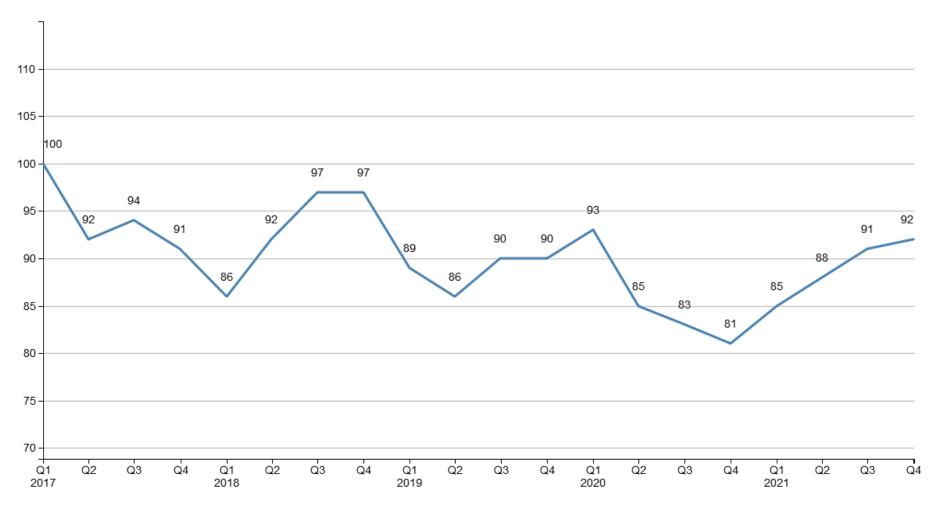




ANNUAL SALES SUMMARY 2021

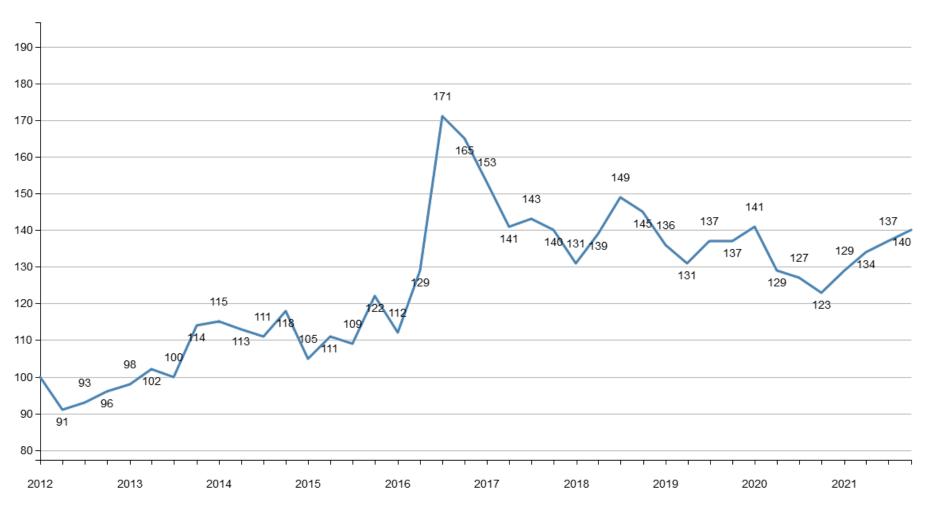
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Midtown
Five Year Price Index
(Appreciation Rate)



LINK

Midtown
Ten Year Price Index
(Appreciation Rate)





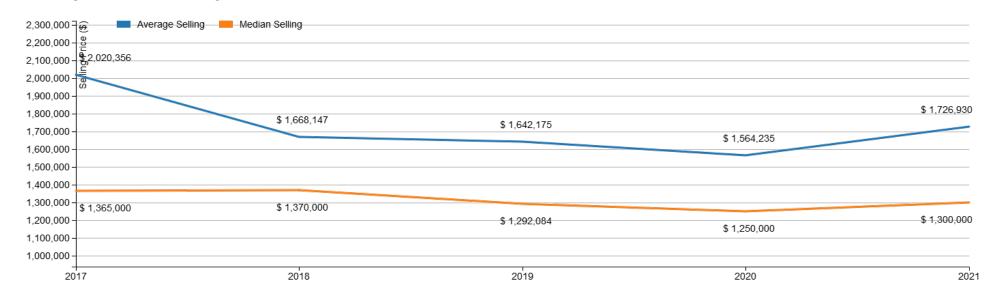
Midtown

Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	195	_	\$2,020,356	-	\$1,365,000	1	\$1,251	-	\$1,180	-	81
2018	161	-17%	\$1,668,147	-17%	\$1,370,000	0%	\$1,180	-6%	\$1,159	-2%	95
2019	168	4%	\$1,642,175	-2%	\$1,292,084	-6%	\$1,128	-4%	\$1,117	-4%	99
2020	99	-41%	\$1,564,235	-5%	\$1,250,000	-3%	\$1,081	-4%	\$1,086	-3%	194
2021	144	45%	\$1,726,930	10%	\$1,300,000	4%	\$1,144	6%	\$1,087	0%	139

Average / Median Selling Price





Midtown

Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	4	-43%	\$719,750	15%	\$712,000	10%	\$1,010	-12%	\$1,165	3%	-
Studio	2020	1	-75%	\$650,000	-10%	\$650,000	-9%	\$1,102	9%	\$1,102	-5%	-
	2021	1	0%	\$540,000	-17%	\$540,000	-17%	\$1,015	-8%	\$1,015	-8%	-
	2019	64	7%	\$1,020,697	9%	\$958,250	10%	\$1,060	2%	\$1,077	2%	60
One Bed	2020	37	-42%	\$941,904	-8%	\$925,000	-3%	\$992	-6%	\$987	-8%	69
	2021	49	32%	\$865,294	-8%	\$779,000	-16%	\$966	-3%	\$926	-6%	69
	2019	76	6%	\$1,746,694	1%	\$1,532,500	-4%	\$1,158	-2%	\$1,108	-7%	103
Two Beds	2020	47	-38%	\$1,647,506	-6%	\$1,580,000	3%	\$1,075	-7%	\$1,095	-1%	243
	2021	67	43%	\$1,598,642	-3%	\$1,515,000	-4%	\$1,105	3%	\$1,089	-1%	141
	2019	24	9%	\$3,122,208	-18%	\$2,482,500	-34%	\$1,234	-22%	\$1,193	-23%	166
Three Plus Beds	2020	14	-42%	\$2,994,714	-4%	\$2,412,500	-3%	\$1,334	8%	\$1,218	2%	172
Deas	2021	27	93%	\$3,652,944	22%	\$3,525,000	46%	\$1,567	17%	\$1,446	19%	271



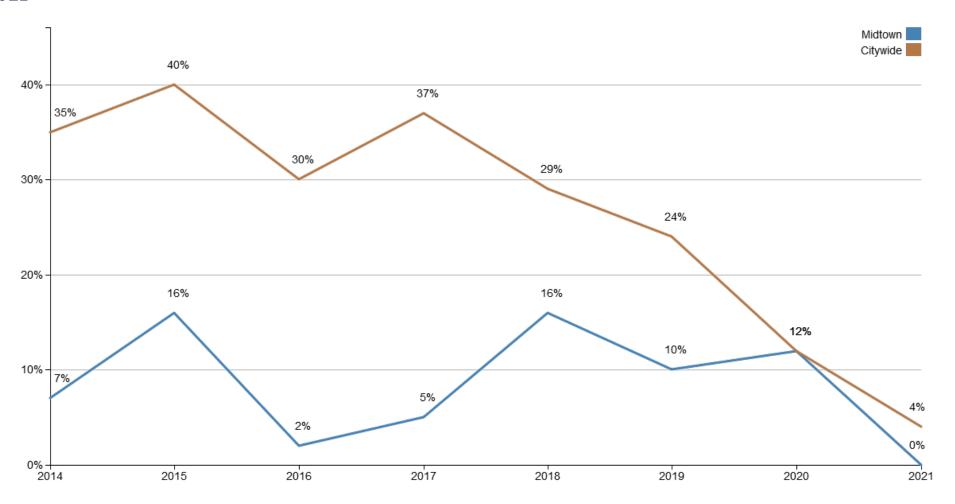
Midtown

Sales Comparison by Square Footage

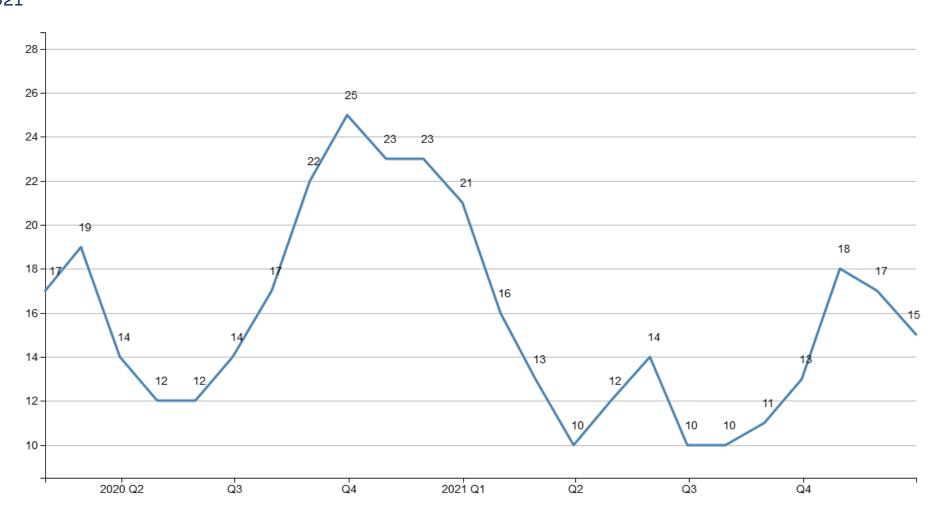
Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	9	-57%	\$637,731	-1%	\$645,000	-1%	\$1,057	-4%	\$998	-7%	-
700 or less	2020	6	-33%	\$660,700	4%	\$659,850	2%	\$1,051	-1%	\$1,043	4%	62
01 1633	2021	6	0%	\$602,167	-9%	\$616,500	-7%	\$986	-6%	\$970	-7%	-
	2019	36	20%	\$945,722	2%	\$931,500	-3%	\$1,151	3%	\$1,158	0%	68
701- 1000	2020	20	-44%	\$909,100	-4%	\$907,500	-3%	\$1,092	-5%	\$1,083	-6%	76
1000	2021	35	75%	\$880,784	-3%	\$850,000	-6%	\$1,070	-2%	\$1,018	-6%	81
	2019	68	15%	\$1,434,448	0%	\$1,300,000	-9%	\$1,089	-3%	\$1,068	-7%	78
1001- 1500	2020	35	-49%	\$1,340,218	-7%	\$1,220,000	-6%	\$1,028	-6%	\$1,079	1%	239
1300	2021	45	29%	\$1,215,378	-9%	\$1,245,000	2%	\$977	-5%	\$1,046	-3%	127
	2019	27	29%	\$1,960,974	5%	\$1,960,000	3%	\$1,187	3%	\$1,220	5%	150
1501-	2020	22	-19%	\$1,772,245	-10%	\$1,781,200	-9%	\$1,088	-8%	\$1,114	-9%	438
1800	2021	29	32%	\$1,809,828	2%	\$1,815,000	2%	\$1,105	2%	\$1,069	-4%	109
	2019	16	-20%	\$1,909,438	-35%	\$2,061,250	-24%	\$946	-32%	\$1,062	-21%	135
1801- 2400	2020	10	-38%	\$2,106,100	10%	\$2,150,000	4%	\$1,044	10%	\$1,020	-4%	176
2400	2021	20	100%	\$3,479,525	65%	\$3,275,000	52%	\$1,594	53%	\$1,512	48%	231
	2019	12	20%	\$4,588,333	3%	\$3,737,500	-8%	\$1,440	-5%	\$1,392	-15%	138
Over 2400	2020	6	-50%	\$4,292,500	-6%	\$4,390,000	17%	\$1,421	-1%	\$1,550	11%	127
2400	2021	9	50%	\$4,163,333	-3%	\$3,800,000	-13%	\$1,498	5%	\$1,446	-7%	-

LINK

Midtown Sales Over Last Asking Price 2021



Midtown Inventory 2021

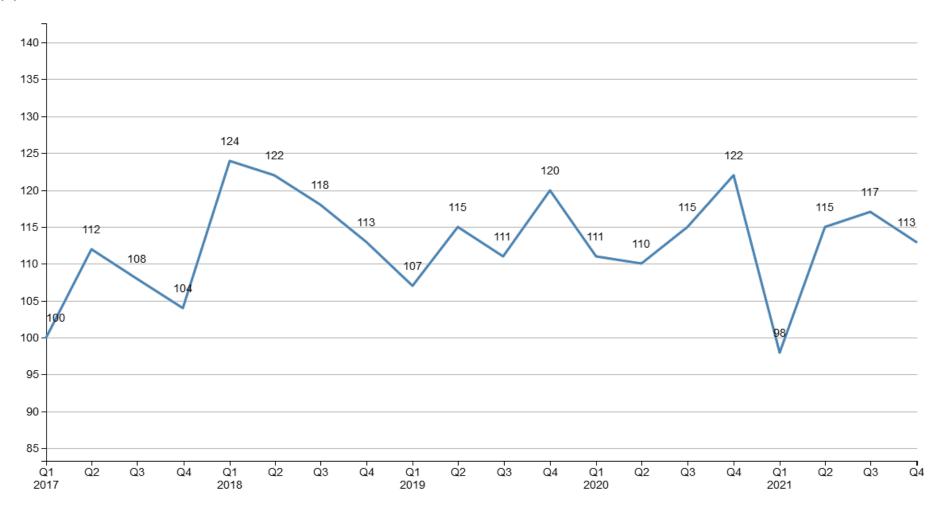




ANNUAL SALES SUMMARY 2021

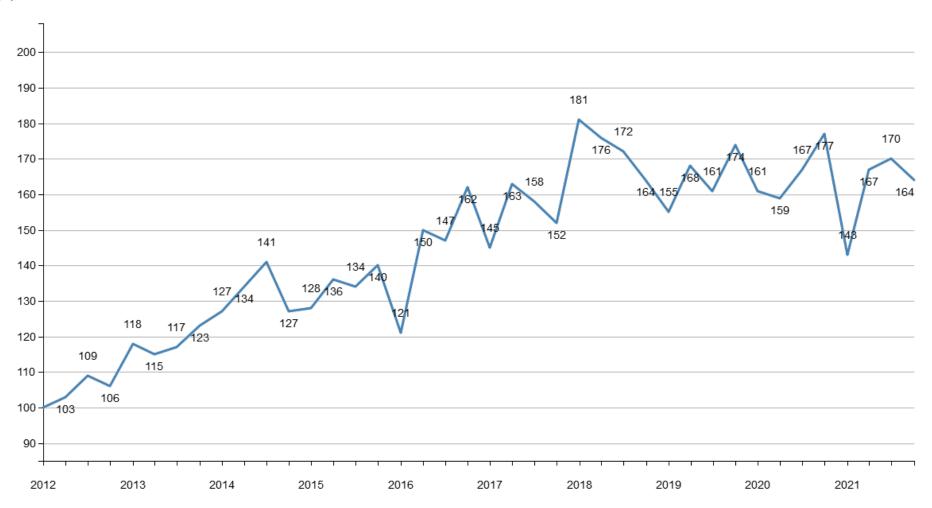
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North End
Five Year Price Index
(Appreciation Rate)



LINK

North End
Ten Year Price Index
(Appreciation Rate)





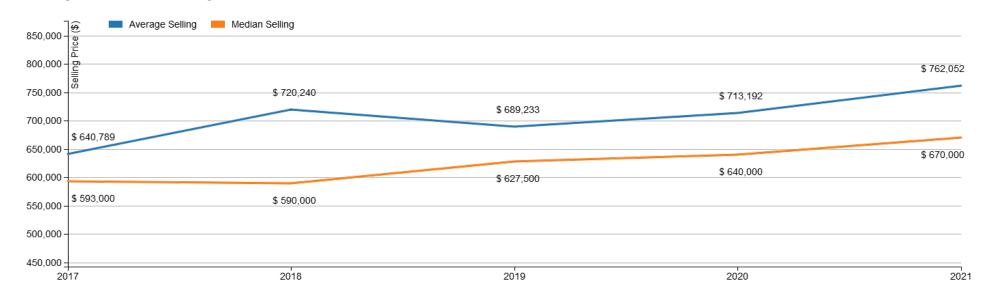
North End

Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	70	-	\$640,789	-	\$593,000	-	\$867	-	\$878	-	70
2018	90	29%	\$720,240	12%	\$590,000	-1%	\$970	12%	\$943	7%	37
2019	64	-29%	\$689,233	-4%	\$627,500	6%	\$912	-6%	\$905	-4%	59
2020	89	39%	\$713,192	3%	\$640,000	2%	\$928	2%	\$917	1%	82
2021	107	20%	\$762,052	7%	\$670,000	5%	\$896	-3%	\$892	-3%	89

Average / Median Selling Price





North End

Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	0	-	-	-	-	-	-	-	-	-	-
Studio	2020	1	-	\$550,000	_	\$550,000	-	\$1,385	-	\$1,385	_	203
	2021	2	100%	\$368,250	-33%	\$368,250	-33%	\$907	-35%	\$907	-35%	126
	2019	31	-35%	\$531,081	-3%	\$510,000	-5%	\$926	-5%	\$913	-6%	57
One Bed	2020	41	32%	\$551,796	4%	\$503,000	-1%	\$955	3%	\$934	2%	100
	2021	47	15%	\$573,591	4%	\$534,000	6%	\$935	-2%	\$930	0%	47
	2019	29	-22%	\$835,428	-5%	\$765,000	9%	\$911	-5%	\$905	0%	45
Two Beds	2020	41	41%	\$821,962	-2%	\$760,000	-1%	\$898	-1%	\$903	0%	46
	2021	45	10%	\$819,533	0%	\$740,000	-3%	\$867	-3%	\$877	-3%	116
	2019	4	0%	\$855,000	-39%	\$760,000	-45%	\$800	-14%	\$845	-2%	96
Three Plus Beds	2020	6	50%	\$1,100,000	29%	\$947,500	25%	\$871	9%	\$903	7%	-
Deus	2021	12	100%	\$1,151,275	5%	\$1,037,450	9%	\$854	-2%	\$875	-3%	-



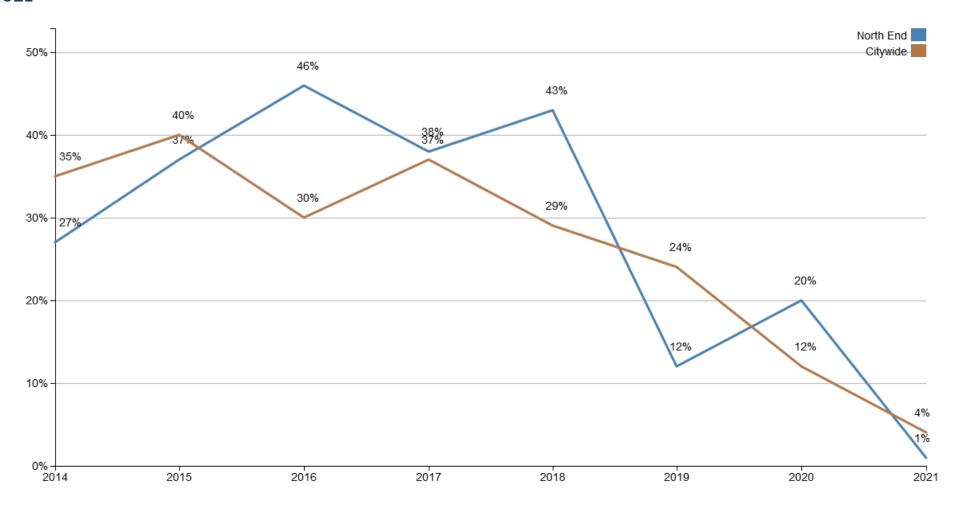
North End

Sales Comparison by Square Footage

Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	32	-37%	\$505,532	-3%	\$489,000	-7%	\$944	-4%	\$925	-3%	62
700 or less	2020	45	41%	\$536,708	6%	\$504,000	3%	\$974	3%	\$946	2%	117
01 1633	2021	45	0%	\$518,744	-3%	\$530,000	5%	\$955	-2%	\$964	2%	42
	2019	19	-14%	\$737,916	2%	\$715,000	4%	\$885	-5%	\$894	-2%	36
701- 1000	2020	26	37%	\$698,981	-5%	\$717,500	0%	\$874	-1%	\$900	1%	47
1000	2021	31	19%	\$705,855	1%	\$700,000	-2%	\$884	1%	\$881	-2%	105
	2019	11	-8%	\$998,955	-18%	\$971,000	-22%	\$881	-14%	\$943	-13%	63
1001-	2020	13	18%	\$1,049,135	5%	\$965,000	-1%	\$915	4%	\$920	-2%	47
1500	2021	25	92%	\$1,041,384	-1%	\$970,000	1%	\$850	-7%	\$827	-10%	126
	2019	1	-75%	\$1,650,000	8%	\$1,650,000	12%	\$1,020	8%	\$1,020	15%	-
1501- 1800	2020	3	200%	\$1,086,667	-34%	\$1,110,000	-33%	\$679	-33%	\$739	-28%	-
1800	2021	1	-67%	\$890,000	-18%	\$890,000	-20%	\$556	-18%	\$556	-25%	-
	2019	1	0%	\$1,275,000	-24%	\$1,275,000	-24%	\$601	-21%	\$601	-21%	196
1801- 2400	2020	2	100%	\$2,125,000	67%	\$2,125,000	67%	\$1,051	75%	\$1,051	75%	-
2400	2021	3	50%	\$1,686,667	-21%	\$1,375,000	-35%	\$771	-27%	\$648	-38%	140
	2019	0	-	-	_	-	_	-	_	-	-	-
Over 2400	2020	0	-	-	-	-	-	_	-	_	-	-
2400	2021	1	-	\$1,180,000	-	\$1,180,000	-	\$490	-	\$490	-	-

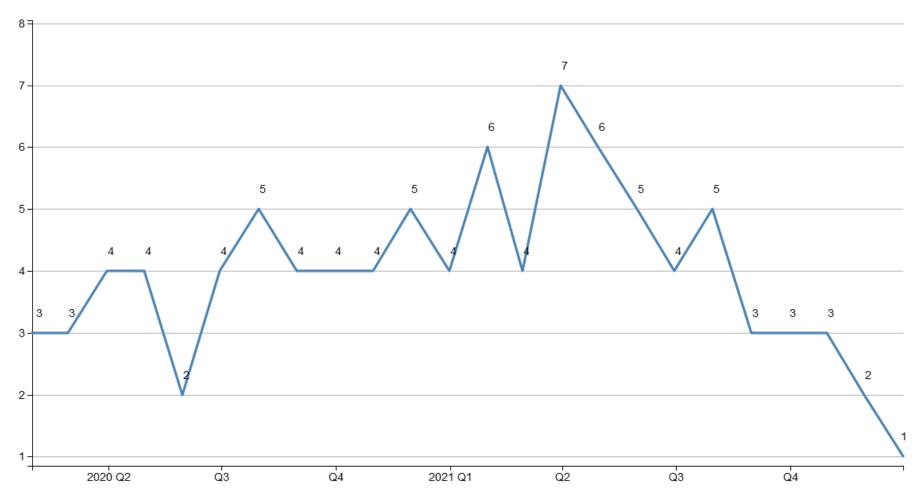


North End Sales Over Last Asking Price 2021



North End Inventory



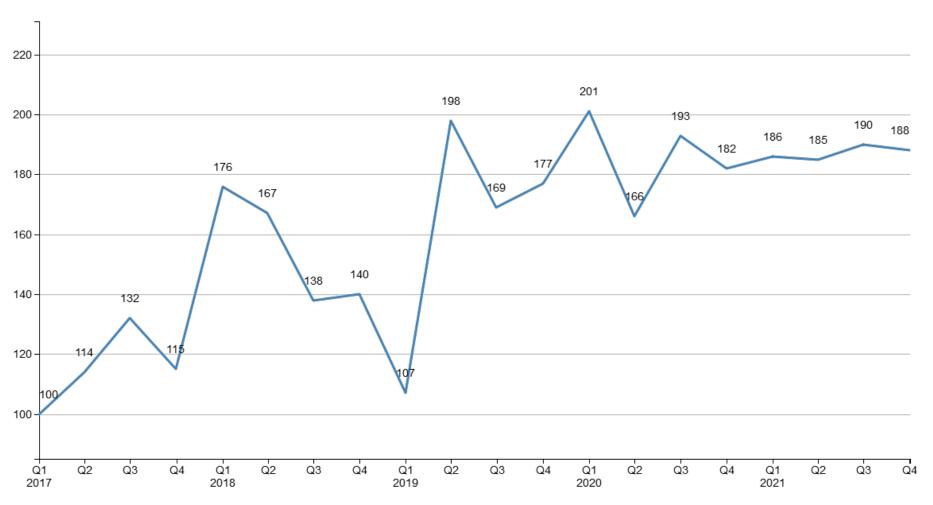




SEAPORT ANNUAL SALES SUMMARY 2021

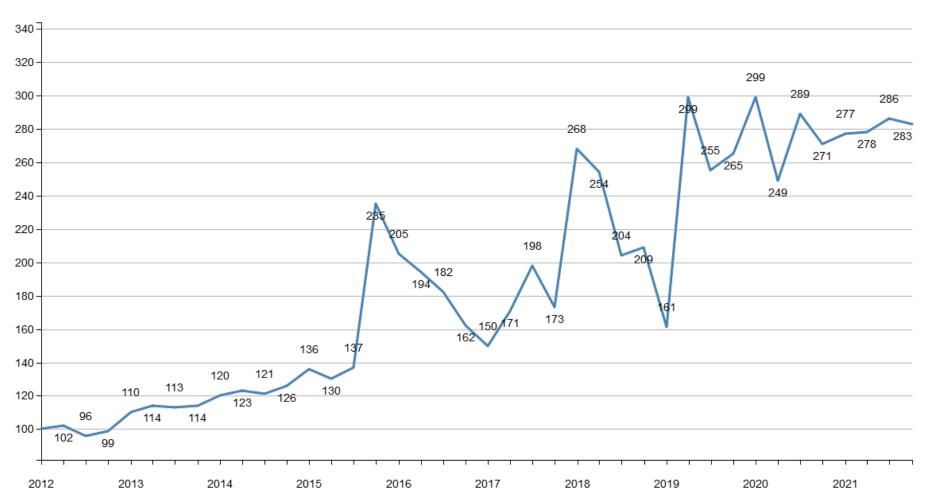
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Seaport
Five Year Price Index
(Appreciation Rate)



LINK

Seaport
Ten Year Price Index
(Appreciation Rate)





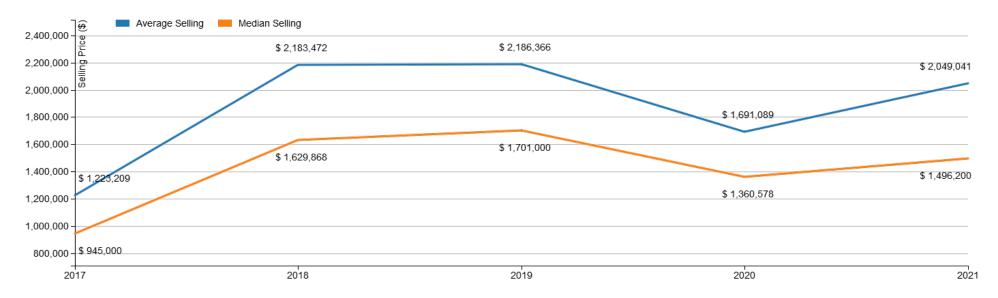
Seaport

Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	76	-	\$1,223,209	-	\$945,000	-	\$885	-	\$798	-	43
2018	234	208%	\$2,183,472	79%	\$1,629,868	72%	\$1,357	53%	\$1,261	58%	82
2019	245	5%	\$2,186,366	0%	\$1,701,000	4%	\$1,482	9%	\$1,500	19%	71
2020	232	-5%	\$1,691,089	-23%	\$1,360,578	-20%	\$1,477	0%	\$1,558	4%	105
2021	254	9%	\$2,049,041	21%	\$1,496,200	10%	\$1,536	4%	\$1,579	1%	106

Average / Median Selling Price





Seaport

Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	6	-67%	\$777,067	30%	\$732,450	21%	\$1,071	-7%	\$978	-18%	-
Studio	2020	18	200%	\$733,282	-6%	\$761,100	4%	\$1,408	31%	\$1,512	55%	66
	2021	25	39%	\$859,638	17%	\$814,700	7%	\$1,497	6%	\$1,551	3%	104
	2019	76	-14%	\$1,161,306	-9%	\$1,119,600	-1%	\$1,292	13%	\$1,284	14%	75
One Bed	2020	93	22%	\$1,095,987	-6%	\$1,100,700	-2%	\$1,343	4%	\$1,463	14%	90
	2021	79	-15%	\$1,141,285	4%	\$1,120,000	2%	\$1,356	1%	\$1,556	6%	113
	2019	129	15%	\$2,198,927	-15%	\$1,978,400	-25%	\$1,470	1%	\$1,522	-1%	67
Two Beds	2020	112	-13%	\$2,152,065	-2%	\$1,952,200	-1%	\$1,569	7%	\$1,591	5%	112
	2021	124	11%	\$2,081,551	-3%	\$1,884,900	-3%	\$1,503	-4%	\$1,567	-2%	67
	2019	33	106%	\$4,765,196	-21%	\$4,505,700	-29%	\$2,044	0%	\$2,175	-3%	128
Three Plus Beds	2020	9	-73%	\$4,019,506	-16%	\$3,625,000	-20%	\$1,871	-8%	\$1,950	-10%	208
Deas	2021	26	189%	\$5,795,831	44%	\$4,774,850	32%	\$2,282	22%	\$2,152	10%	241



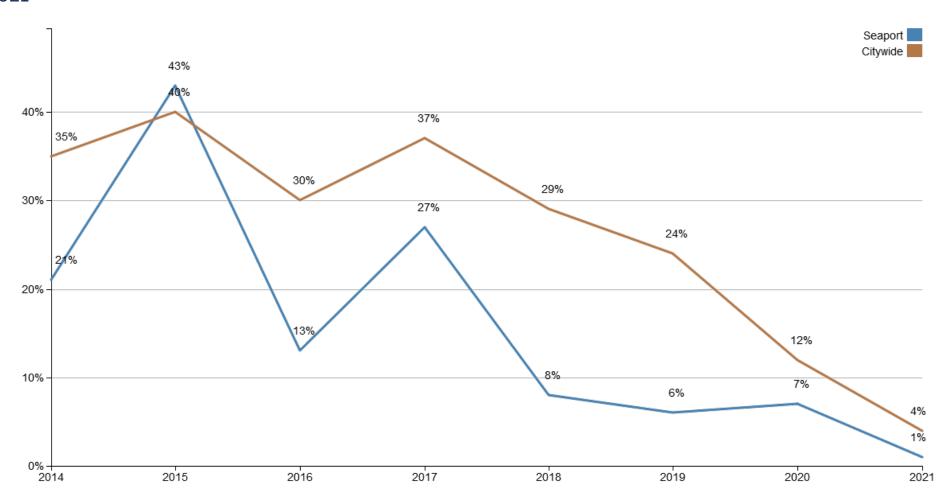
Seaport

Sales Comparison by Square Footage

Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	22	-19%	\$791,779	32%	\$665,000	8%	\$1,306	13%	\$1,206	4%	43
700 or less	2020	47	114%	\$930,987	18%	\$948,900	43%	\$1,530	17%	\$1,563	30%	83
01 1633	2021	36	-23%	\$873,322	-6%	\$830,400	-12%	\$1,525	0%	\$1,562	0%	104
	2019	34	42%	\$1,045,991	25%	\$1,092,500	31%	\$1,237	32%	\$1,241	39%	93
701- 1000	2020	44	29%	\$1,123,107	7%	\$1,190,000	9%	\$1,380	12%	\$1,456	17%	99
1000	2021	51	16%	\$1,188,547	6%	\$1,250,100	5%	\$1,470	6%	\$1,605	10%	-
	2019	102	23%	\$1,786,958	30%	\$1,868,650	53%	\$1,411	28%	\$1,499	46%	92
1001- 1500	2020	102	0%	\$1,772,828	-1%	\$1,859,300	-1%	\$1,443	2%	\$1,543	3%	89
1300	2021	111	9%	\$1,666,493	-6%	\$1,680,000	-10%	\$1,348	-7%	\$1,495	-3%	85
	2019	32	-9%	\$2,303,893	2%	\$2,149,813	-12%	\$1,420	-1%	\$1,351	-15%	57
1501-	2020	18	-44%	\$2,501,700	9%	\$2,872,500	34%	\$1,581	11%	\$1,842	36%	20
1800	2021	15	-17%	\$2,573,900	3%	\$2,995,000	4%	\$1,609	2%	\$1,873	2%	62
	2019	46	-18%	\$3,614,312	-2%	\$3,920,713	7%	\$1,797	0%	\$1,984	9%	44
1801- 2400	2020	18	-61%	\$3,744,156	4%	\$3,675,000	-6%	\$1,810	1%	\$1,925	-3%	236
2400	2021	31	72%	\$3,763,123	1%	\$4,200,000	14%	\$1,864	3%	\$1,990	3%	144
	2019	8	-11%	\$7,324,913	-12%	\$6,750,000	-26%	\$2,362	-4%	\$2,540	-1%	128
Over 2400	2020	3	-63%	\$1,968,583	-73%	\$2,205,750	-67%	\$638	-73%	\$787	-69%	208
2400	2021	10	233%	\$8,815,490	348%	\$7,055,600	220%	\$2,887	352%	\$2,589	229%	148

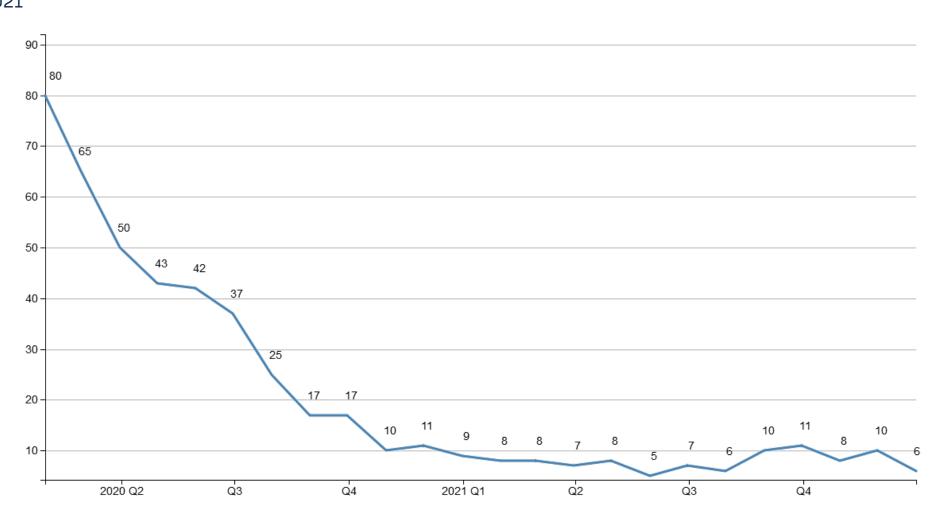
LINK

Seaport Sales Over Last Asking Price 2021



LINK

Seaport Inventory 2021

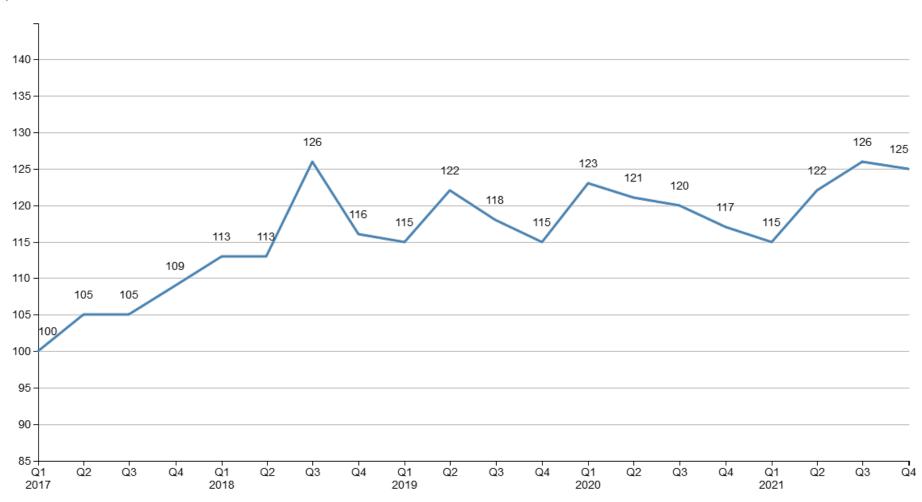




SOUTH BOSTON ANNUAL SALES SUMMARY 2021

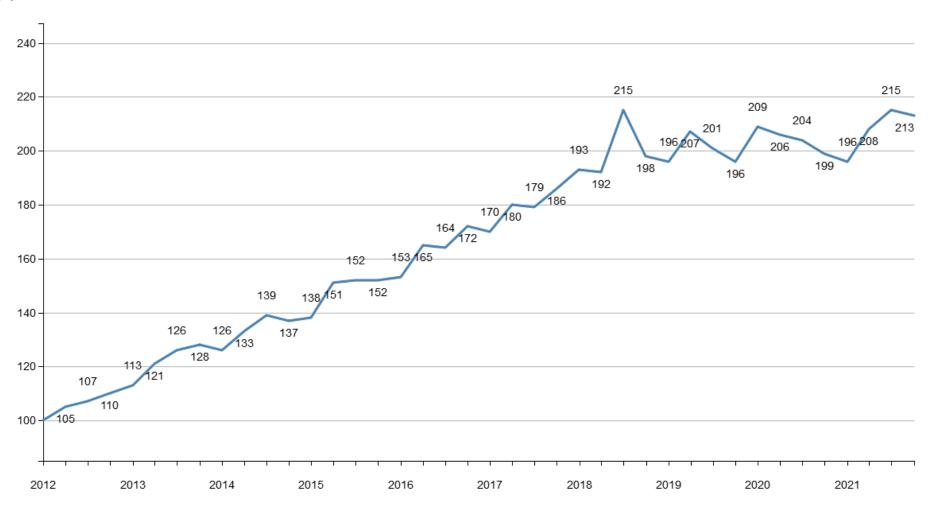


South Boston
Five Year Price Index
(Appreciation Rate)



LINK

South Boston
Ten Year Price Index
(Appreciation Rate)



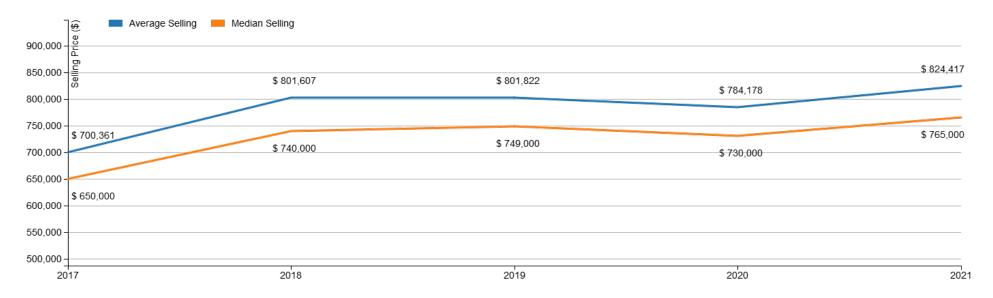


South Boston Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	720	_	\$700,361	1	\$650,000	-	\$661	-	\$659	-	33
2018	750	4%	\$801,607	14%	\$740,000	14%	\$745	13%	\$734	11%	36
2019	634	-15%	\$801,822	0%	\$749,000	1%	\$736	-1%	\$725	-1%	52
2020	619	-2%	\$784,178	-2%	\$730,000	-3%	\$758	3%	\$751	4%	60
2021	894	44%	\$824,417	5%	\$765,000	5%	\$773	2%	\$763	2%	83

Average / Median Selling Price





South Boston Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	3	-25%	\$555,333	-18%	\$437,000	-26%	\$897	2%	\$868	-1%	-
Studio	2020	9	200%	\$486,222	-12%	\$497,500	14%	\$968	8%	\$997	15%	-
	2021	17	89%	\$573,300	18%	\$574,900	16%	\$916	-5%	\$965	-3%	153
	2019	121	-27%	\$563,823	-3%	\$521,000	-3%	\$802	-3%	\$796	-3%	38
One Bed	2020	125	3%	\$552,748	-2%	\$540,000	4%	\$844	5%	\$847	6%	73
-	2021	166	33%	\$581,419	5%	\$540,000	0%	\$865	2%	\$868	2%	65
	2019	407	-14%	\$795,868	-4%	\$755,000	-4%	\$731	-1%	\$719	-1%	48
Two Beds	2020	395	-3%	\$798,297	0%	\$750,000	-1%	\$745	2%	\$739	3%	48
	2021	567	44%	\$822,918	3%	\$785,000	5%	\$762	2%	\$754	2%	75
	2019	103	-5%	\$1,112,119	8%	\$1,075,000	13%	\$677	6%	\$675	6%	80
Three Plus Beds	2020	90	-13%	\$1,073,441	-3%	\$997,000	-7%	\$674	0%	\$673	0%	87
Deus	2021	144	60%	\$1,140,088	6%	\$1,072,500	8%	\$696	3%	\$683	1%	105



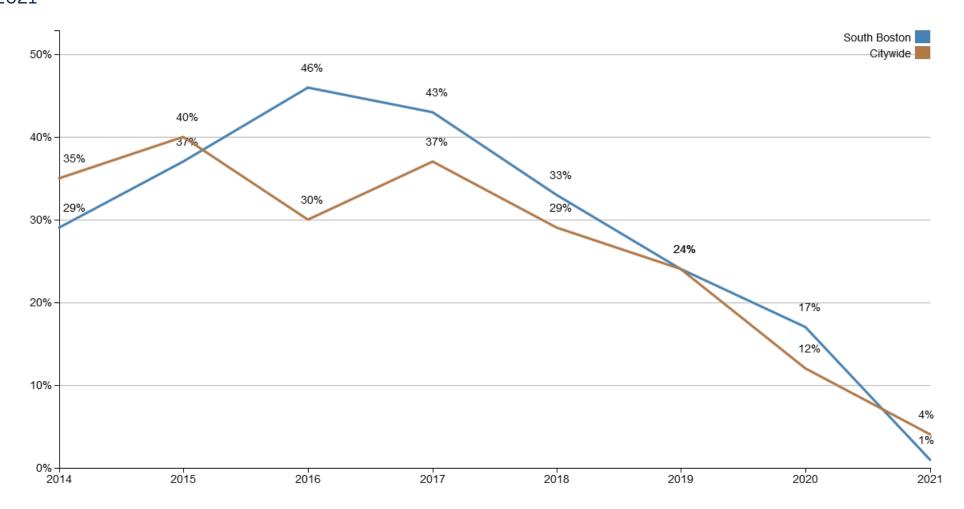
South Boston

Sales Comparison by Square Footage

Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	94	-24%	\$478,719	-1%	\$482,750	1%	\$820	-3%	\$807	-3%	43
700 or less	2020	129	37%	\$510,279	7%	\$505,000	5%	\$891	9%	\$872	8%	37
01 1633	2021	148	15%	\$502,760	-1%	\$511,900	1%	\$891	0%	\$895	3%	111
	2019	161	-22%	\$642,049	0%	\$630,000	-1%	\$760	-1%	\$744	0%	30
701- 1000	2020	163	1%	\$652,452	2%	\$642,500	2%	\$768	1%	\$770	3%	38
1000	2021	270	66%	\$688,554	6%	\$667,500	4%	\$804	5%	\$804	4%	81
	2019	278	-7%	\$844,389	-4%	\$826,500	-3%	\$714	-2%	\$701	-1%	53
1001-	2020	239	-14%	\$838,648	-1%	\$810,000	-2%	\$707	-1%	\$703	0%	64
1500	2021	328	37%	\$872,064	4%	\$850,000	5%	\$732	4%	\$723	3%	64
	2019	54	-18%	\$1,159,695	5%	\$1,140,000	5%	\$718	6%	\$719	8%	77
1501- 1800	2020	48	-11%	\$1,101,229	-5%	\$1,087,500	-5%	\$667	-7%	\$656	-9%	62
1800	2021	85	77%	\$1,111,183	1%	\$1,109,000	2%	\$682	2%	\$681	4%	129
	2019	39	-17%	\$1,319,154	6%	\$1,300,000	6%	\$662	6%	\$663	4%	97
1801- 2400	2020	35	-10%	\$1,389,286	5%	\$1,370,000	5%	\$698	5%	\$681	3%	101
2400	2021	53	51%	\$1,344,676	-3%	\$1,300,000	-5%	\$664	-5%	\$649	-5%	64
	2019	8	-11%	\$1,396,875	-15%	\$1,362,500	-15%	\$534	-7%	\$520	-10%	-
Over 2400	2020	5	-38%	\$2,262,000	62%	\$2,250,000	65%	\$711	33%	\$709	36%	334
2400	2021	10	100%	\$2,495,533	10%	\$1,696,167	-25%	\$916	29%	\$689	-3%	24

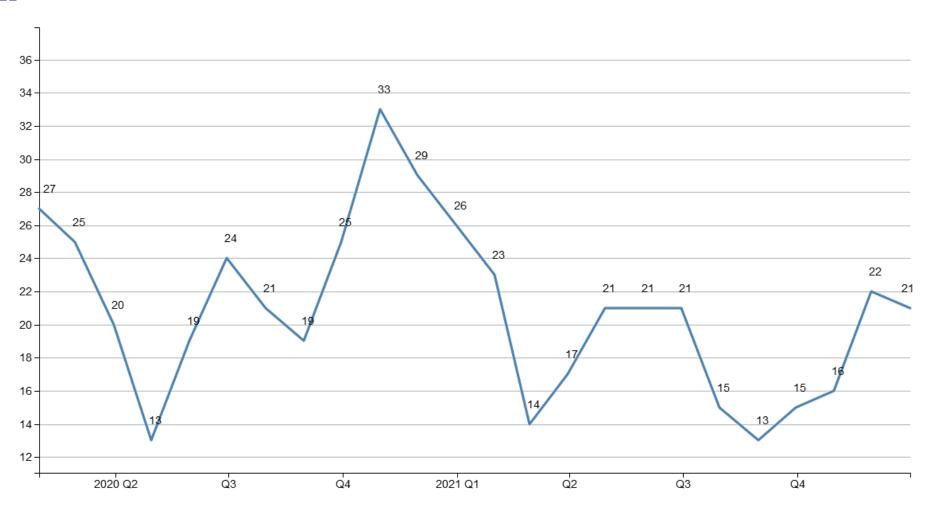


South Boston Sales Over Last Asking Price 2021



LINK

South Boston Inventory 2021

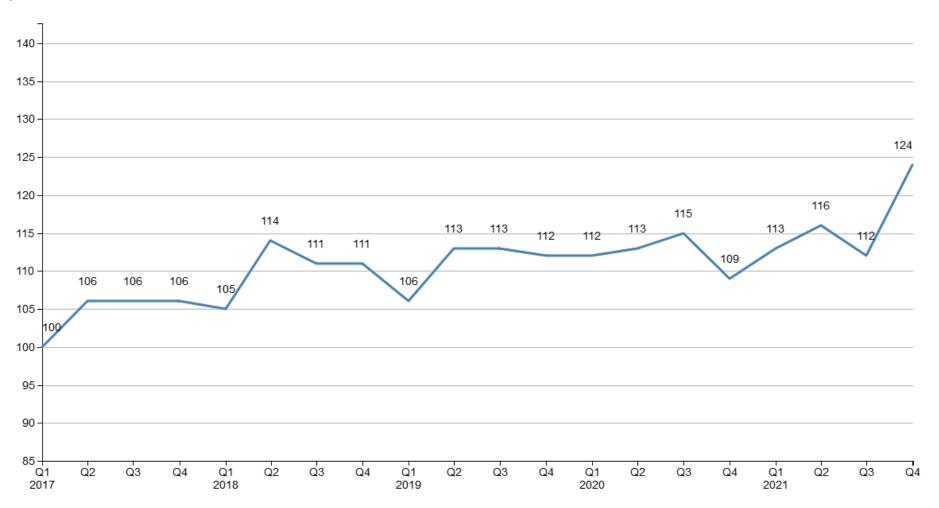




SOUTH END ANNUAL SALES SUMMARY 2021

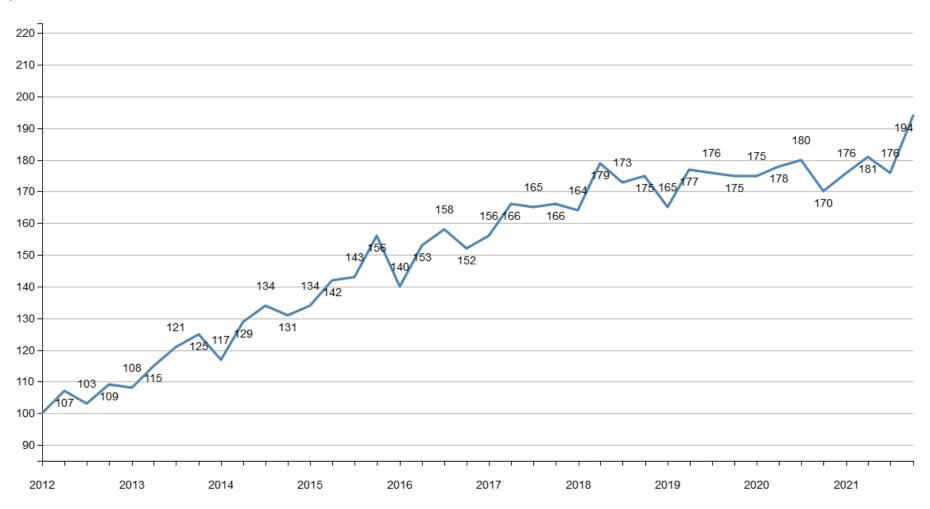
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South End
Five Year Price Index
(Appreciation Rate)



LINK

South End
Ten Year Price Index
(Appreciation Rate)



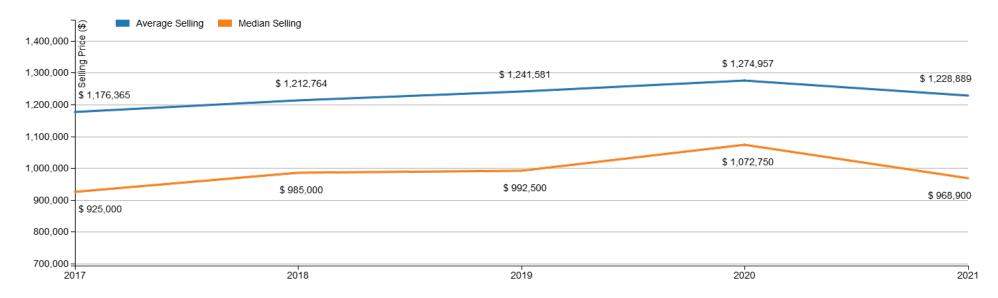


South End Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	597	_	\$1,176,365	-	\$925,000	_	\$990	-	\$992	-	42
2018	631	6%	\$1,212,764	3%	\$985,000	6%	\$1,050	6%	\$1,050	6%	49
2019	528	-16%	\$1,241,581	2%	\$992,500	1%	\$1,058	1%	\$1,062	1%	56
2020	474	-10%	\$1,274,957	3%	\$1,072,750	8%	\$1,059	0%	\$1,062	0%	55
2021	735	55%	\$1,228,889	-4%	\$968,900	-10%	\$1,097	4%	\$1,081	2%	66

Average / Median Selling Price





South End Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	22	69%	\$735,763	-13%	\$520,750	5%	\$1,060	-6%	\$1,075	2%	59
Studio	2020	13	-41%	\$1,079,154	47%	\$542,000	4%	\$1,144	8%	\$1,184	10%	-
	2021	35	169%	\$624,970	-42%	\$610,000	13%	\$1,200	5%	\$1,197	1%	97
	2019	152	-26%	\$727,097	-2%	\$684,500	-4%	\$1,038	1%	\$1,050	1%	39
One Bed	2020	118	-22%	\$743,328	2%	\$720,000	5%	\$1,009	-3%	\$1,019	-3%	56
	2021	246	108%	\$781,796	5%	\$740,000	3%	\$1,055	4%	\$1,043	2%	60
	2019	262	-18%	\$1,206,509	-3%	\$1,100,000	-4%	\$1,042	0%	\$1,042	0%	57
	2019	202	-10%	\$1,200,509	-3%	\$1,100,000	-4%	\$1,042	0%	\$1,042	0%	57
Two Beds	2020	251	-4%	\$1,200,956	0%	\$1,115,000	1%	\$1,049	1%	\$1,048	1%	50
	2021	334	33%	\$1,229,659	2%	\$1,120,000	0%	\$1,093	4%	\$1,081	3%	64
	2019	92	-2%	\$2,312,431	5%	\$2,293,750	9%	\$1,139	3%	\$1,151	1%	82
Three Plus Beds	2020	92	0%	\$2,186,394	-5%	\$1,982,000	-14%	\$1,136	0%	\$1,129	-2%	70
Deas	2021	120	30%	\$2,319,433	6%	\$2,237,500	13%	\$1,169	3%	\$1,154	2%	74



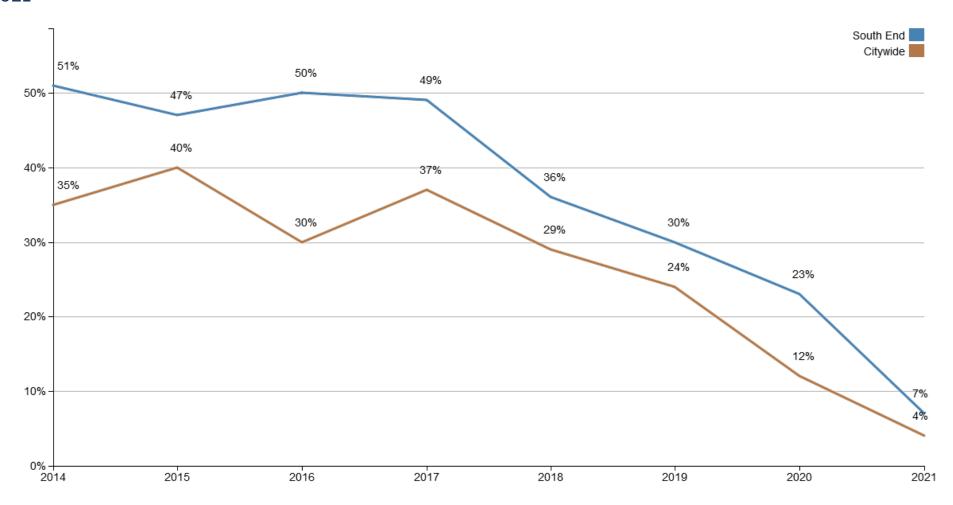
South End

Sales Comparison by Square Footage

Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	112	-5%	\$605,077	0%	\$589,500	-5%	\$1,097	2%	\$1,099	3%	39
700 or less	2020	79	-29%	\$635,476	5%	\$650,000	10%	\$1,096	0%	\$1,098	0%	56
01 1633	2021	155	96%	\$648,493	2%	\$643,000	-1%	\$1,135	4%	\$1,114	1%	71
	2019	145	-27%	\$852,116	1%	\$860,000	4%	\$1,025	1%	\$1,021	0%	34
701- 1000	2020	132	-9%	\$849,698	0%	\$823,500	-4%	\$1,009	-2%	\$1,006	-1%	43
1000	2021	247	87%	\$875,437	3%	\$847,000	3%	\$1,050	4%	\$1,041	3%	60
	2019	144	-23%	\$1,216,919	-5%	\$1,204,500	-4%	\$1,002	-3%	\$1,011	-2%	66
1001- 1500	2020	152	6%	\$1,258,212	3%	\$1,199,500	0%	\$1,023	2%	\$1,028	2%	49
1800	2021	186	22%	\$1,287,811	2%	\$1,240,500	3%	\$1,061	4%	\$1,056	3%	52
	2019	53	2%	\$1,822,620	-3%	\$1,786,000	-7%	\$1,101	-2%	\$1,096	-2%	78
1501- 1800	2020	55	4%	\$1,809,052	-1%	\$1,775,000	-1%	\$1,105	0%	\$1,102	1%	78
1000	2021	59	7%	\$1,931,053	7%	\$1,875,000	6%	\$1,175	6%	\$1,136	3%	66
	2019	50	-11%	\$2,277,687	3%	\$2,337,500	6%	\$1,113	2%	\$1,144	2%	93
1801- 2400	2020	42	-16%	\$2,334,670	3%	\$2,315,000	-1%	\$1,144	3%	\$1,125	-2%	97
2400	2021	64	52%	\$2,454,008	5%	\$2,400,000	4%	\$1,214	6%	\$1,206	7%	94
	2019	24	14%	\$3,271,243	2%	\$3,256,613	1%	\$1,215	10%	\$1,271	6%	73
Over 2400	2020	14	-42%	\$3,797,500	16%	\$3,250,000	0%	\$1,261	4%	\$1,202	-5%	16
24 00	2021	24	71%	\$3,165,125	-17%	\$3,034,500	-7%	\$1,124	-11%	\$1,141	-5%	101

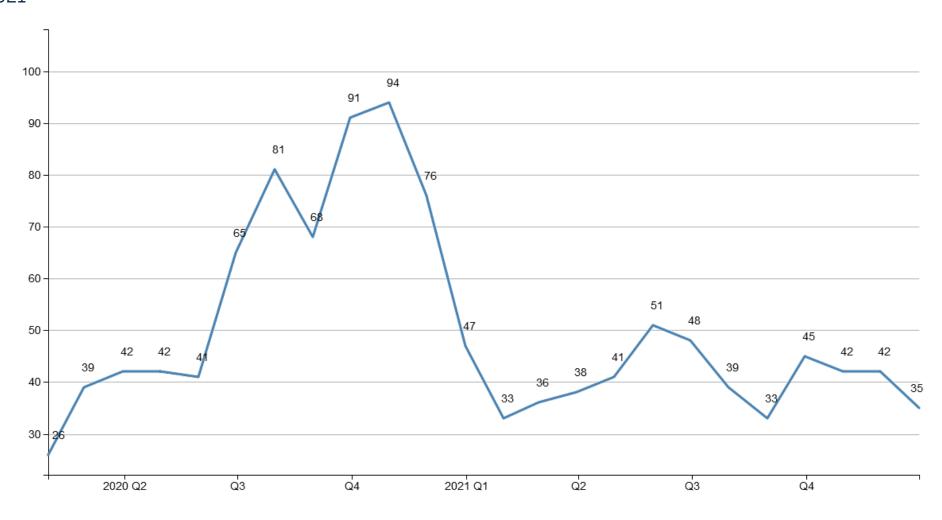


South End Sales Over Last Asking Price 2021



LINK

South End Inventory 2021

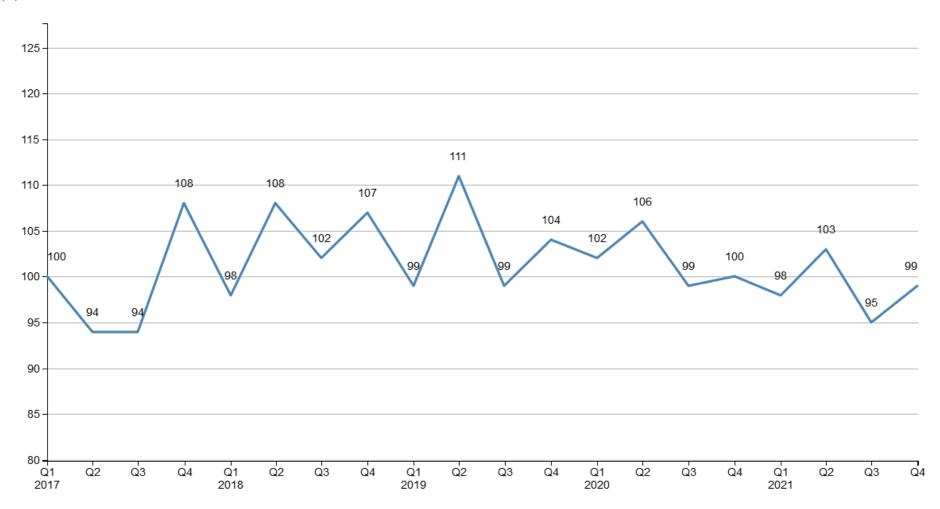




WATERFRONT ANNUAL SALES SUMMARY 2021

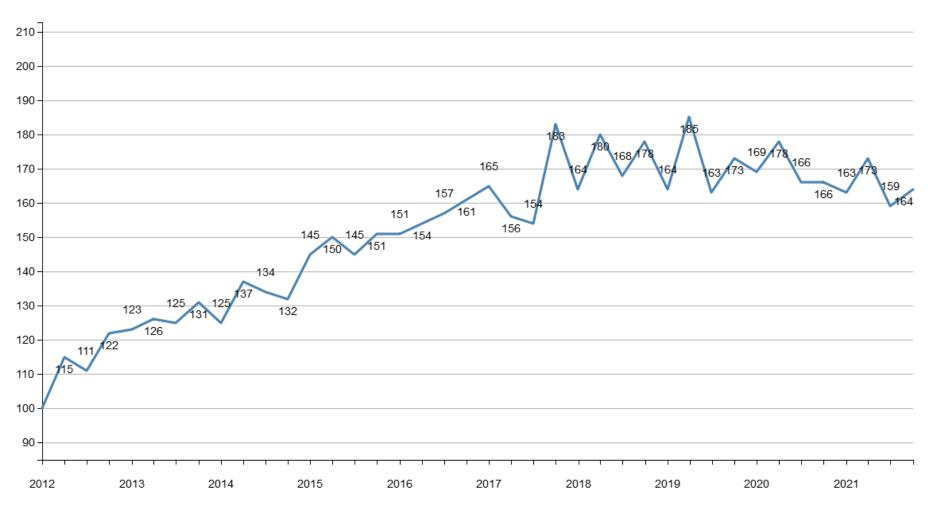
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Waterfront
Five Year Price Index
(Appreciation Rate)



LINK

Waterfront
Ten Year Price Index
(Appreciation Rate)





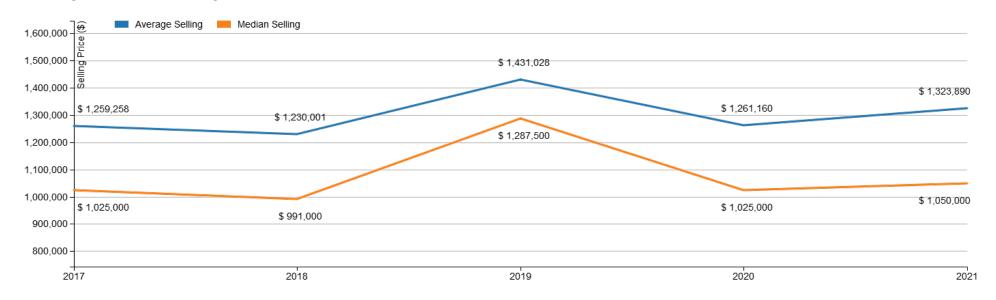
Waterfront

Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	169	-	\$1,259,258	-	\$1,025,000	-	\$997	-	\$952	-	66
2018	175	4%	\$1,230,001	-2%	\$991,000	-3%	\$1,038	4%	\$1,005	6%	71
2019	136	-22%	\$1,431,028	16%	\$1,287,500	30%	\$1,058	2%	\$1,018	1%	96
2020	119	-13%	\$1,261,160	-12%	\$1,025,000	-20%	\$1,027	-3%	\$944	-7%	129
2021	163	37%	\$1,323,890	5%	\$1,050,000	2%	\$1,013	-1%	\$940	0%	80

Average / Median Selling Price





Waterfront

Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	2	-87%	\$591,250	-8%	\$591,250	-10%	\$1,012	-8%	\$1,012	-6%	138
Studio	2020	3	50%	\$1,174,167	99%	\$795,000	34%	\$1,193	18%	\$1,327	31%	-
	2021	4	33%	\$602,275	-49%	\$610,000	-23%	\$1,087	-9%	\$1,080	-19%	122
	2019	43	-39%	\$828,949	-4%	\$780,000	0%	\$960	-1%	\$945	-1%	91
One Bed	2020	56	30%	\$796,013	-4%	\$721,500	-8%	\$913	-5%	\$914	-3%	131
	2021	71	27%	\$843,318	6%	\$725,000	0%	\$922	1%	\$889	-3%	62
	2019	72	-6%	\$1,498,124	0%	\$1,435,950	-2%	\$1,083	1%	\$1,065	0%	96
Two Beds	2020	51	-29%	\$1,583,692	6%	\$1,460,000	2%	\$1,087	0%	\$1,009	-5%	115
	2021	72	41%	\$1,571,546	-1%	\$1,462,000	0%	\$1,083	0%	\$1,018	1%	95
	2019	19	58%	\$2,627,764	6%	\$2,575,000	-5%	\$1,192	3%	\$1,168	5%	98
Three Plus Beds	2020	9	-53%	\$2,356,724	-10%	\$2,565,000	0%	\$1,340	12%	\$1,320	13%	174
Deus	2021	16	78%	\$2,522,375	7%	\$2,622,500	2%	\$1,089	-19%	\$1,182	-10%	69



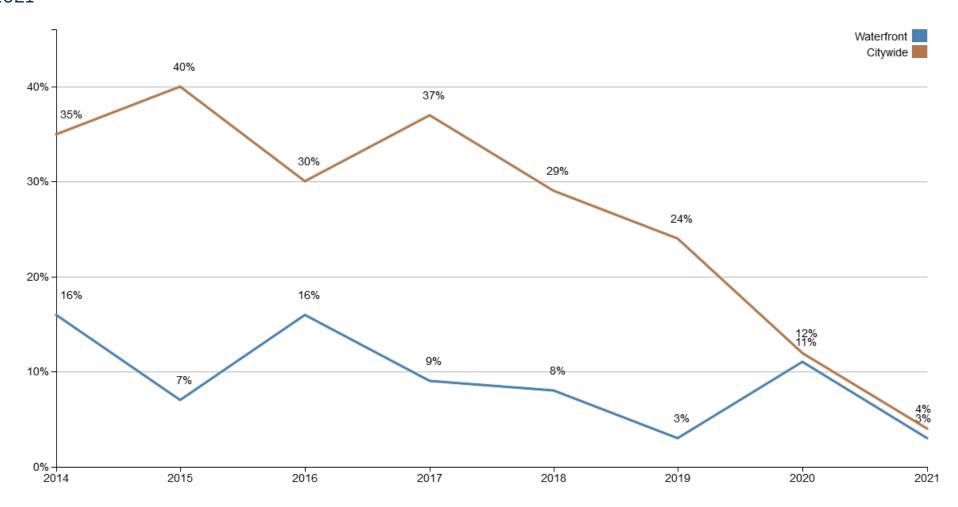
Waterfront

Sales Comparison by Square Footage

Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
	2019	7	-70%	\$579,386	-6%	\$585,000	-4%	\$1,026	-3%	\$974	-4%	117
700 or less	2020	7	0%	\$535,000	-8%	\$527,000	-10%	\$1,000	-3%	\$972	0%	-
01 1633	2021	13	86%	\$539,700	1%	\$525,000	0%	\$955	-4%	\$978	1%	59
	2019	37	-30%	\$800,306	-1%	\$780,000	3%	\$958	-1%	\$945	-1%	66
701- 1000	2020	41	11%	\$747,529	-7%	\$710,000	-9%	\$915	-4%	\$910	-4%	131
1000	2021	57	39%	\$756,103	1%	\$710,000	0%	\$901	-2%	\$888	-2%	51
	2019	52	-24%	\$1,282,837	-4%	\$1,340,000	0%	\$1,037	-2%	\$1,023	-6%	90
1001- 1500	2020	42	-19%	\$1,229,612	-4%	\$1,120,000	-16%	\$988	-5%	\$943	-8%	126
1500	2021	42	0%	\$1,327,083	8%	\$1,189,500	6%	\$1,058	7%	\$953	1%	114
	2019	15	0%	\$1,925,821	11%	\$1,942,812	9%	\$1,189	11%	\$1,168	2%	99
1501-	2020	18	20%	\$2,084,250	8%	\$2,025,000	4%	\$1,274	7%	\$1,251	7%	84
1800	2021	29	61%	\$1,714,431	-18%	\$1,650,000	-19%	\$1,058	-17%	\$1,012	-19%	79
	2019	19	90%	\$2,407,718	-3%	\$2,550,000	9%	\$1,199	2%	\$1,235	15%	100
1801- 2400	2020	11	-42%	\$2,411,283	0%	\$2,565,000	1%	\$1,204	0%	\$1,320	7%	167
2400	2021	17	55%	\$2,692,294	12%	\$2,900,000	13%	\$1,285	7%	\$1,308	-1%	69
	2019	6	0%	\$3,268,542	20%	\$3,418,125	18%	\$1,135	12%	\$1,090	7%	147
Over 2400	2020	0	-	-	-	-	-	-	-	_	-	-
2400	2021	5	-	\$2,891,000	-	\$2,175,000	-	\$895	-	\$804	-	88

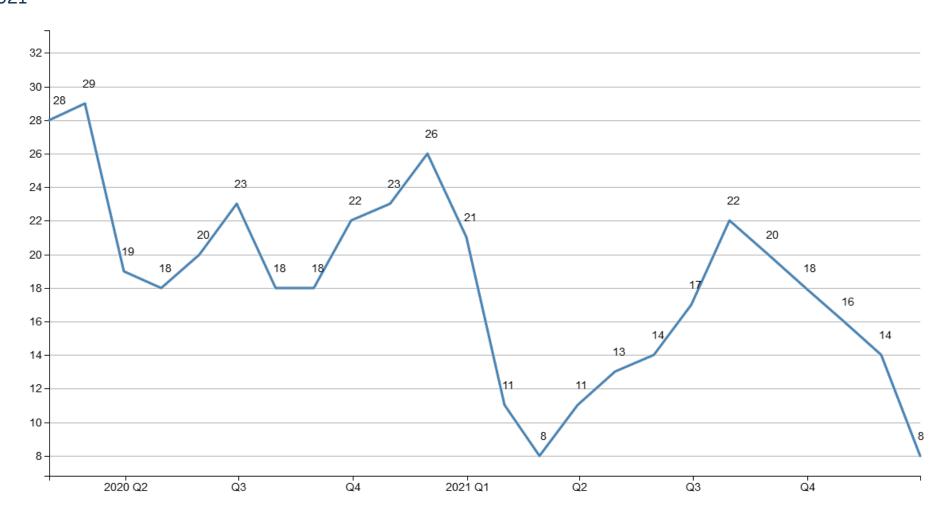


Waterfront Sales Over Last Asking Price 2021



LINK

Waterfront Inventory 2021

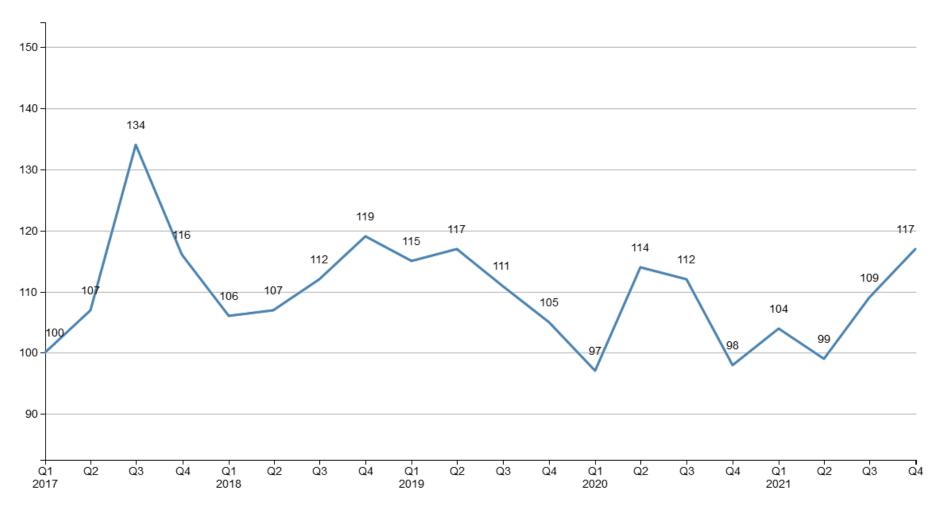




ANNUAL SALES SUMMARY 2021

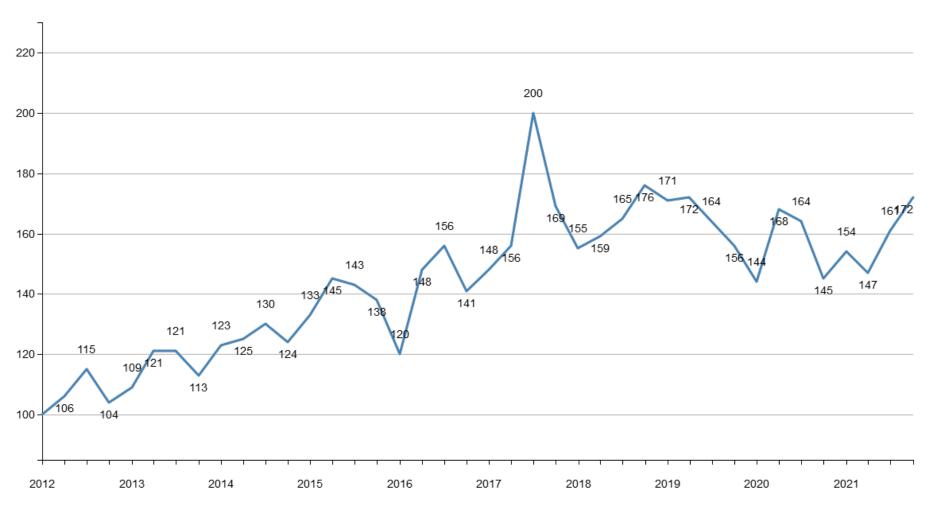
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West End
Five Year Price Index
(Appreciation Rate)



LINK

West End
Ten Year Price Index
(Appreciation Rate)





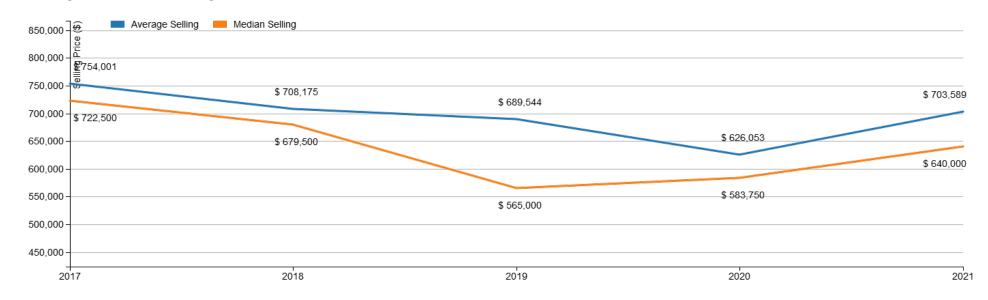
West End

Sales Summary

2021

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
2017	73	-	\$754,001	_	\$722,500	_	\$825	_	\$731	-	89
2018	60	-18%	\$708,175	-6%	\$679,500	-6%	\$747	-9%	\$685	-6%	75
2019	57	-5%	\$689,544	-3%	\$565,000	-17%	\$763	2%	\$654	-5%	91
2020	38	-33%	\$626,053	-9%	\$583,750	3%	\$693	-9%	\$657	1%	59
2021	57	50%	\$703,589	12%	\$640,000	10%	\$716	3%	\$682	4%	98

Average / Median Selling Price





West End

Sales by Number of Bedrooms

Beds	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
Studio	2019	5	0%	\$429,500	-5%	\$435,000	-1%	\$675	-4%	\$682	-2%	175
	2020	5	0%	\$427,600	0%	\$422,000	-3%	\$671	0%	\$662	-3%	19
	2021	9	80%	\$431,056	1%	\$422,500	0%	\$702	5%	\$675	2%	12
	2019	36	29%	\$602,042	-3%	\$532,500	-4%	\$746	-4%	\$650	-8%	121
One Bed	2020	24	-33%	\$558,208	-7%	\$559,500	5%	\$685	-8%	\$643	-1%	64
	2021	25	4%	\$608,940	9%	\$565,000	1%	\$718	5%	\$658	2%	111
	2019	16	-38%	\$967,688	18%	\$766,000	3%	\$831	16%	\$745	18%	24
Two Beds	2020	8	-50%	\$850,625	-12%	\$762,500	0%	\$710	-15%	\$637	-14%	51
	2021	21	163%	\$846,504	0%	\$825,000	8%	\$723	2%	\$708	11%	134
Three Plus Beds	2019	0	-	-	-	-	-	_	-	_	-	-
	2020	1	-	\$1,450,000	-	\$1,450,000	-	\$873	-	\$873	-	91
	2021	2	100%	\$1,612,500	11%	\$1,612,500	11%	\$686	-21%	\$686	-21%	-



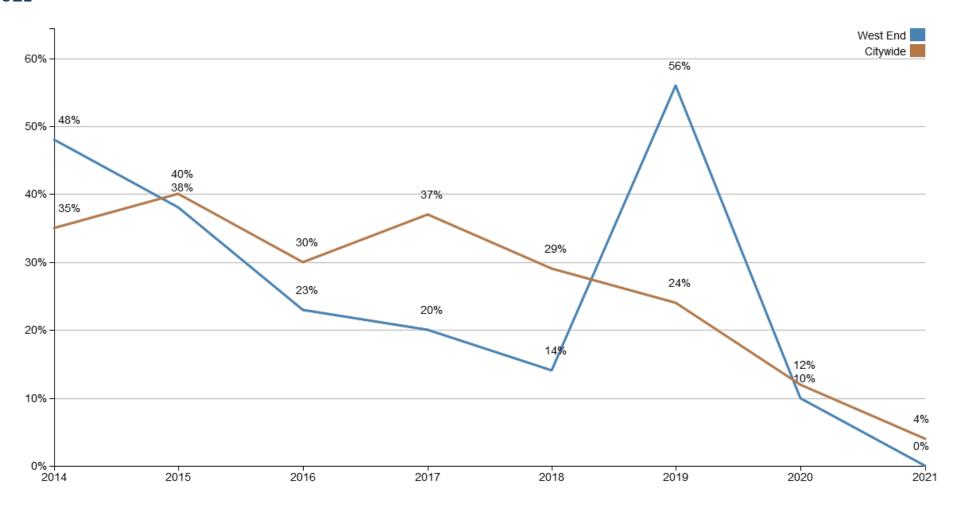
West End

Sales Comparison by Square Footage

Sq Feet	Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	Avg Psf	% + -	Med Psf	% + -	Avg DOM
700 or less	2019	10	-17%	\$445,150	-11%	\$452,000	-6%	\$776	-10%	\$733	-11%	175
	2020	8	-20%	\$463,313	4%	\$431,000	-5%	\$767	-1%	\$699	-5%	19
	2021	12	50%	\$481,500	4%	\$427,500	-1%	\$760	-1%	\$730	4%	12
701- 1000	2019	30	50%	\$610,550	-4%	\$552,000	-3%	\$734	1%	\$632	-6%	59
	2020	22	-27%	\$574,023	-6%	\$575,750	4%	\$662	-10%	\$629	0%	64
	2021	23	5%	\$607,609	6%	\$565,000	-2%	\$694	5%	\$631	0%	111
	2019	16	-41%	\$943,688	14%	\$805,000	7%	\$806	14%	\$675	6%	87
1001- 1500	2020	7	-56%	\$857,857	-9%	\$760,000	-6%	\$681	-16%	\$591	-12%	51
1900	2021	20	186%	\$856,330	0%	\$832,500	10%	\$718	6%	\$695	18%	134
	2019	1	0%	\$1,437,000	-4%	\$1,437,000	-4%	\$856	-7%	\$856	-7%	-
1501-	2020	1	0%	\$1,450,000	1%	\$1,450,000	1%	\$873	2%	\$873	2%	91
1800	2021	1	0%	\$1,125,000	-22%	\$1,125,000	-22%	\$743	-15%	\$743	-15%	-
	2019	0	-	-	_	-	-	-	-	_	_	-
1801- 2400	2020	0	-	-	-	-	-	-	-	-	-	-
2400	2021	0	-	-	-	-	-	-	-	-	-	-
	2019	0	-	-	-	-	-	-	-	-	-	-
Over 2400	2020	0	-	-	-	-	-	-	-	-	-	-
2400	2021	1	-	\$2,100,000	-	\$2,100,000	-	\$630	-	\$630	-	-



West End Sales Over Last Asking Price 2021



LINK

West End Inventory



